



# CDMO LEADERSHIP AWARDS 2024

KEIR LOIACONO  
CEO  
BlueSphere Bio

MARCH 2024

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# A Year Of Questions Answered With Solutions



**LOUIS GARGUILO**  
Chief Editor, *Outsourced Pharma*

Looking back on 2023, an overall assessment might spring from the thought that the year began with a slew of questions that were industrywide and sector-specific, national and global, and micro- and macroeconomic. Overlapping all those questions for us were these two: Are we finally over the COVID supply-and-demand shocks? Can we keep up with the increasing pace of scientific and technological advancements? The companies best positioned to deal with those two are contract development and manufacturing organizations (CDMOs).

Collectively and by-and-large, we can posit their replies over the past 12-plus months. Demonstrated in labs and facilities where CDMOs plied their trade on behalf of a growing customer base, the answers have been, “Yes, we have turned the corner,” and, “Yes, we can handle expanding customer needs.” Even if there were lingering challenges (and there were), CDMOs were determined to work them out with you — the various drug and therapy sponsors across our broadening biopharma industry. The best at meeting these changing circumstances and overcoming persistent challenges are those you will find in this 2024 edition of the *CDMO Leadership Awards*.

Still, that first half of the year was worrisome. I could hear it in the voices of the bio and pharma executives I interviewed

for my publication, *Outsourced Pharma*. Our readers entered the year trying to gain a focus on a still blurry picture of capacity and costs, timely CDMO access, worker availability, and skillsets. Sponsors were introducing emerging technologies and new modalities (e.g., RNA innovations, oligonucleotides, varying cell therapies, and some historic gene-therapy advancements — and approvals).

Thankfully, while you were wrestling with uncertainties and advancing programs through the development and manufacturing phases quicker than ever before, throughout the year the CDMO industry was there with you, hard at work, adapting to your demands and evolving externalities, and adjusting internal operations and management. Your CDMOs may not have had all the answers, but they did offer solutions. And CDMOs providing solutions in the face of uncertainty and change have been key to your success. Yes, with some rough edges (e.g., lingering capacity/shortages in some areas, longer start times and higher costs in others), sponsors were able to meet most of your goals through outsourcing and external partnerships. Our awards are testaments to those CDMOs who are best at helping you prevail, and this list of achievers provides you a leading indicator of your future success.

It's an honor to provide readers with this 2024 edition of the *CDMO Leadership Awards* issue and a privilege to congratulate the winning CDMOs. Award winners were determined by you and your industry compatriots — assessed via your direct experiences — as the most trustworthy partners. Your questions, we might say, were answered best by their solutions — the services they provided and the materials and products they delivered.

To determine our best-in-class service providers, Industry Standard Research (ISR) meticulously surveyed and interviewed biopharma customers in key areas, such as service, reliability, quality, and many more. Thank you to those who participated in the survey; you provide the ultimate significance of these awards — still the most significant awards in our outsourcing industry. Finally, my personal appreciation to Keir Loiacono, Esq., CEO of BlueSphere Bio, for working with me as this year's cover feature. Thank you again to all our readers, and on behalf of all my colleagues at *Outsourced Pharma* and Life Science Connect, congratulations to the 2024 CDMO Leadership Award winners. ▲



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## LIFE SCIENCE CONNECT

5340 Fryling Rd., Suite 100  
Erie, PA 16510-4672  
Telephone: 814-897-7700

[WWW.LIFESCIENCECONNECT.COM](http://WWW.LIFESCIENCECONNECT.COM)

## CEO

Jon Howland / 724-940-7555 / Ext. 171  
[jon.howland@lifescienceconnect.com](mailto:jon.howland@lifescienceconnect.com)

## CHIEF EDITOR

Louis Garguilo  
[louis.garguilo@lifescienceconnect.com](mailto:louis.garguilo@lifescienceconnect.com)

## CONTRIBUTING EDITOR

Michelle Raley  
[mrale@vertmarkets.com](mailto:mrale@vertmarkets.com)

## VP OF BUSINESS DEVELOPMENT

Dave Lanahan / Ext. 283  
[dave.lanahan@lifescienceconnect.com](mailto:dave.lanahan@lifescienceconnect.com)

## DATA ANALYTICS

Rick Miller  
[rick.miller@lifescienceconnect.com](mailto:rick.miller@lifescienceconnect.com)  
Kevin Morey  
[kevin.morey@lifescienceconnect.com](mailto:kevin.morey@lifescienceconnect.com)

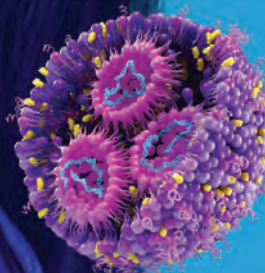
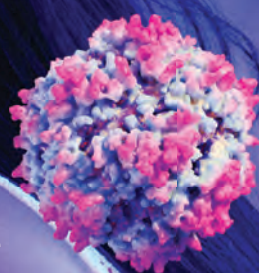
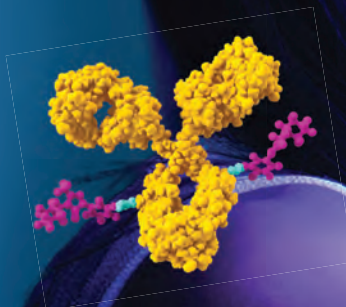
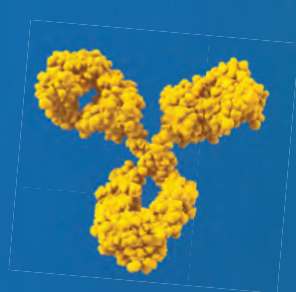


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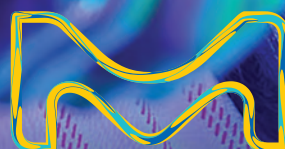


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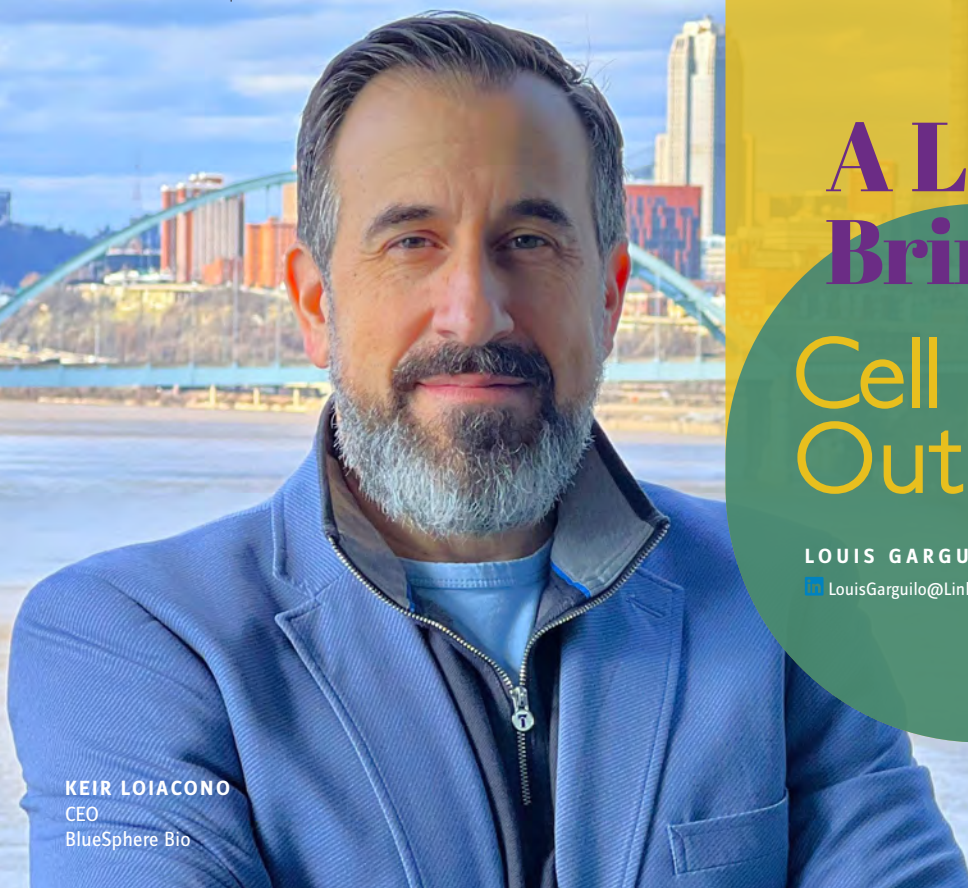
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**KEIR LOIACONO**  
CEO  
BlueSphere Bio

# A Lawyer Brings Order to Cell Therapy Outsourcing

**LOUIS GARGUILO** Chief Editor, *Outsourced Pharma*  
[LouisGarguilo@LinkedIn](mailto:LouisGarguilo@LinkedIn)

**A**s we steer our conversation to working with CDMOs, Keir Loiacono interjects, “I always say I’ve brought a little New Jersey litigator to Pittsburgh biotech.” Today, his attorney-educated focus is practiced from within that city of bridges as CEO of BlueSphere Bio, an emerging biotech focused on T-cell receptor (TCR) technology. “I learned as a lawyer if you have a ‘bet-the-company’ trial coming up, you never have enough time,” he says, “so you need people in the trenches as hyper focused, and almost obsessive about attention to detail, as you are.” With that attitude and a solid team in place, when there is an unexpected occurrence, “which can happen in a courtroom or any day in cell therapy development and manufacturing outsourcing, you’ve set the cadence to take action quickly.”

Loiacono isn’t quite advocating for “litigating” your CDMOs — as we’ll see, he considers them vital partners, critical to the success of the entire industry. But he does have stringent insights on how to keep everyone motivated and on alert. He says more than once during our discussion, “Nobody cares as much about your objectives as you; it’s your team who needs to closely manage the relationship with your external partner.”

## A Supporting Bench

BlueSphere is located in a new high-rise that houses its headquarters, which includes wet labs for research and discovery based on the company’s proprietary TCR platform and significant process development capabilities. It outsources all of its cell manufacturing needs and also utilizes vendors for scaled development and testing assistance. BlueSphere is the first translational sciences stand-alone company formed by UPMC Enterprises, the venture capital arm of the Pittsburgh-based health system.

Founded in 2017, BlueSphere utilizes proprietary technology platforms for novel T-cell therapies aimed at hematologic malignancies and solid tumors. Surpassing CAR-T solutions today, the thinking is that TCRs will be more effective in treating various cancers, and with fewer side effects. Although BlueSphere’s initial focus is hematologic malignancies, the company is also developing product candidates for solid tumor indications. BSB-1001, targeting the minor histocompatibility antigen-1 (HA-1), is its first TCR-based T-cell clinical candidate for the treatment of high-risk leukemias, including acute myeloid leukemia (AML). The company submitted its first IND, for the BSB-1001 therapy, during the first quarter of 2024, and anticipates opening a first-in-human clinical trial for BSB-1001 later in the year.

Loiacono became CEO in 2022 to lead BlueSphere into its next phase of growth. He has built a strong management team with industry veterans, including chief development officer Bob Keefe, Erkut Bahceci as chief medical officer, and Kim Jaffe as senior vice president of business development and strategy. Among some 40 employees overall, the company has technical expertise in research, discovery, and product development. While key product development activities are performed in-house by BlueSphere's experienced team, Loiacono estimates 95% of "making the product" takes place at a handful of major CDMOs. One of those service providers is a plasmid manufacturer; another does the gene editing required for BioSphere's products; a third supplies gene-editing materials, and, says Loiacono, "We're using lentiviral transduction, so we have a company that does that for us." All these components "get shipped to our cell therapy manufacturer," where the actual BSB-1001 product is then made. With the exception of BlueSphere's lentiviral vector manufacturer in Europe, current external partners are U.S.-based. "My team and I have used vendors in China in the past — and there are some very good ones — but right now we're not using anybody there," he clarifies.

BSB-1001 requires a complicated supply chain with multiple moving parts that need to be coordinated. Emerging companies without experience in this arena would be seriously challenged trying to manage similar development and manufacturing needs. "There's this thought that what makes a successful biotech is the underlying technology and discovery capabilities, and that is what gets people excited initially," says Loiacono. However, he says, "The organization's ability to actually succeed in the clinic is all about operational execution. If you can't execute every step in the cell therapy world, getting new therapies to patients is impossible."

The keys, he says, are tenacity, working 24/7 to oversee each aspect of the business, and having dedicated and smart people working alongside you. He mentions his chief development officer held senior positions at two CDMOs and a cell therapy operation at a Big Pharma. His head of operations is "a brilliant project manager, but also a Ph.D. scientist who ran R&D at a clinical-stage biotech." They may not be lawyers, but they know what it takes to execute on cell therapy contracts. "You have to have that internal bench with different expertise and perspectives," says Loiacono. In other words, what's on your inside goes far to determine what happens on your outside.

### CDMO Resources

Loiacono says the "traditional biotech model" is an attempt to maintain a handful of employees, and perhaps grow slowly as programs move out of discovery and into

product development. "What do these companies do in that case?" he asks rhetorically. "They pick one of the CDMO names we've all heard of, invest significant capital and resources, and hope that provider is going to execute." But that rarely happens so smoothly in development and manufacturing. Challenges arise, and delays occur — sometimes putting biotech startups out of business. "So it's a hypervigilant managing of the outsourcing processes that's necessary, both internally and externally."

Internally because even prior to working out the logistics of a program with a CDMO, Loiacono focuses on getting his own house in order. He describes how his project management and operations teams work side-by-side with the development, clinical, and manufacturing teams. "On your side as the sponsor, you need integration — people working together toward the common objective," he advises. "And I believe cell therapy is more complicated than many other areas of drug development — it is wrought with complications and obstacles." Thus, when Loiacono took over as CEO in October of 2022, among his initial priorities was to improve the internal organization at BlueSphere. "At that time, we didn't have a manufacturing process we knew we could move forward with, let alone think about an operational plan to file an IND," he recalls. "The first thing I did was focus on allocating team members toward our intentions." Next, he hired "the best regulatory team I could find, whom we pay a lot of money for." Today, he believes he is staffed appropriately with CMC, project management, regulatory, and clinical resources in order to answer this vital question: What are all the steps that have to happen to outsource successfully? That question should be addressed "before going out and communicating to CDMOs and other external partners." CDMO performance, Loiacono says, will only be as good as the information the sponsor feeds them. "Communication around expectations and goals is our responsibility. Communication at BioSphere starts ahead of transfer to a CDMO, with three or four separate meetings at regular intervals."

These meetings are akin to multidisciplinary "working sessions" and are followed by correspondence with the CDMOs to relay information and data and strategic direction. "Equally important," he adds, "this early correspondence is used to understand communication from the CDMOs — to see where they stand with their activities and deadlines." Currently, some 10 BlueSphere employees are "mostly dedicated" to overseeing the CDMO relationships, and, says Loiacono, "We centralize all of our project management and utilize app-based software." A project's status and needs get updated in real time. Often, he'll have a person-in-plant at a CDMO facility for important manufacturing runs. These professionals "partner with our cell therapy manufacturers, and I'll add they have been very good partners to us."



### Inside The CDMOs

While Loiacono speaks positively about his external relationships and the general state of our outsourcing industry, he never sheds his tenacity for execution, detail, and improvement. “I’m a lawyer by training, worked as a general counsel, and have managed multiple law firms in complex litigations at public companies,” he begins, as he expands on his background and mindset.

“I learned early in my career the only way you’re successful is if you manage your people and nurture your relationships with partners,” he says. “That’s not because they’re not good. In fact, overall they are excellent. But you as senior executive are in charge of priorities and timelines.” Regarding his own role as chief executive, he adds, “No one watches the clock like the CEO of a biotech where investors think in terms of burn rates, inflection points triggering further investments, and time frames for ultimate return on those investments.” A six-month delay at a CDMO may sound like a standard predicament in today’s outsourcing world, but Loiacono knows “a delay of that kind can actually bankrupt an emerging biotech.” The even bigger concern to Loiacono, who is a cancer survivor himself, are the patients. “While success and building shareholder value are critical to our survival, the real ticking clock is for our patients. We have a moral and ethical obligation to execute with unfettered intensity. That is our mandate,” says Loiacono.

And that should also be the mandate of external partners. To better ensure it is, Loiacono says BlueSphere employees are “inside” their CDMOs, managing every step of the way. “We tell them up front that we will be hands on. I actually think that’s a good way to pick the right partners. We select and view our CDMOs based on the way we operate.” While he views CDMOs as partners, he says those partners need to understand that BlueSphere has its own skilled MD and Ph.D.-level product development, operations staff, and project managers. “You are going to have challenges in manufacturing. That’s important for your readers to hear,” he says. This is drug development, and that’s the way it is. There’s no such thing as a perfect manufacturing run.

Loiacono likes to “set the stage with the heads of the CDMOs.” As the CEO of his company, he gets on the phone with the COOs and the CEOs at the CDMOs when there are critical issues that are not being handled the way he wants them to be. “These are patients’ lives we are ultimately talking about; we’re not making lifestyle drugs,” he says with rising emotion. “Our patients are sick and have poor prognoses. Oftentimes they are out of options.” The intensity Loiacono and team bring leads to big-picture and fundamental questioning at every step of the outsourcing process. For example:

- Are the CDMOs’ cleanrooms and GMP facilities exceptional? Do they have backup generators?
- Is the staff experienced and well trained? Who are their day-to-day contact people, and are they responsive?
- How have our audits gone?
- Are they experienced in clinical trial material shipment?


“Without knowing and living in every aspect, you can’t be sure of your execution,” he says. “Once you get to the clinic, that’s your performance. You are in the courtroom and on stage. So, strive for perfection.”

### You Don’t Need To Be A Lawyer

Finally, it’s important to point out that Loiacono believes it’s not the lawyer in him from which he is driven but his “fundamental makeup” that brings the drive to whatever profession or position he’s occupied.

Some people are simply born, shall we say, with a certain energy. It’s often said executives need to be driven — and that sense of drive comes from something inside each individual. Loiacono started his career working in emergency management services (EMS), as an EMT. “I did that through college,” he says with visible pride. “You and your partner are 40 minutes from a hospital, taking care of a patient. It’s attention to detail, it’s time oriented. It’s understanding what the objectives are and being focused, but being able to be fluent in a situation.” Years later, he launched a sales force in pharma, where he worked in med device sales, and helped build a company that was sold to J&J. Then he became a lawyer ... and now the CEO of BlueSphere.

“Look, if you’re in sales, your number is your number,” he says. “I probably shouldn’t say it this way, but ‘you eat what you can kill.’ Yes, being a lawyer gave me a certain skillset, but I think I was always programmed this way. People don’t care about excuses. There’s a bottom line, and that’s what drives revenue. It’s just my mentality of being in these situations.”

Today, he makes clear that, unequivocally, it’s the patients to whom he is devoted. Second are the employees and investors who enable the delivery of new medicines to those patients. And then there is the activity of outsourcing and the relationships with CDMOs and all external partners. Loiacono wants other drug and therapy developers to ensure they come at that final element of the equation with equal gusto. “A win for me as a CEO is putting a new, safe medication into a patient who didn’t have that option before.” And everyone involved has to play their part. 

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# Will 2024 Unlock Options Enabling Our Technologies?

**LOUIS GARGUILO** Chief Editor, *Outsourced Pharma*

[in](#) LouisGarguilo@LinkedIn



**DOUG BAKAN**

EVP, Technical Operations and Quality Assurance,  
*Ventyx Biosciences, Inc.*



**JOANNE TZOUVALOPOULOS BECK**

Chief Technology Officer,  
*Aerium Therapeutics*



**DARREN DASBURG**

CEO,  
*Clarus Biologics Inc.*



**JANA SPES**

Principal Consultant,  
*JT Biopharma Partners*



**JOSEPH GRASKEMPER**

Director, External Network Strategy,  
*Biogen*

**I** can speak from our experience with CDMOs throughout 2023 that the biggest challenge we face is still capacity, particularly for a number of technologies,” says *Outsourced Pharma* Advisory Board member Doug Bakan, EVP, technical operations and quality assurance, Ventyx Biosciences, Inc.

Along with Bakan (who just left Ventyx as we were publishing this), a number of our board members offered what they saw as the speed bumps of 2023 and provided a few provocative questions on how to flatten them in 2024.

## START WITH CAPACITY

Ventyx is a clinical-stage biopharma advancing oral therapies for patients living with autoimmune and inflammatory disorders, and it has an impressive pipeline including three drug candidates in Phase 2.

In the past 12 months, Bakan says, Ventyx has often been informed the “next available slot” at CDMOs for development or manufacturing needs remains from nine to 12 months out.

“For smaller companies on limited budgets, locking up capital to reserve slots so far in advance is challenging.

Clinical development plans can change well ahead of the originally planned manufacturing date,” Bakan says.

That in turn can lead to “steep cancellation penalties or — worse yet — huge delays to get the next slot, which can be yet another matter of months in some cases.”

What should 2024 ring in?

In an ideal world, says Bakan, and one that should be manageable to both sponsors and service providers, “CDMOs would have capacity to slot in manufacturing campaigns with three to four months lead time at most. Anything our industry can do to make this a reality would be exceedingly helpful for innovator companies.”

But for now, a suffocating challenge Bakan faced in 2023 is severely limited access to certain technologies at CDMOs.

An example is the manufacture of highly potent compounds, where there is at least some good news heading into 2024. “I think it is improving as more CDMOs upgrade facilities and personnel to handle those compounds,” Bakan says.

On the other hand, spray drying is an example where the industry is still “woefully under-resourced,” and Bakan fears there’s some unfortunate market influences exacerbating the challenges.



“There are a couple of companies that have dominated that service sector for years,” he says, “and in some cases they’ve implemented aggressive business practices to ensure competition doesn’t impact their own business plans.

“I understand that can be good for their bottom line, but it’s not so good for the many biopharma companies that need contract spray-drying services in an environment with limited options to begin with.”

Here, too, there may be bright spots developing for 2024, as a number of service providers are in the process of adding new or additional spray-drying capabilities. Still, it appears those services coming online are already booked through the first six to nine months from the start-up of operations.

So while 2023 was a good year for Ventyx’s pipeline and future overall, Bakan says it has proven frustrating navigating the CDMO space.

“Unless something changes in the industry to provide increased capacity and timely access to services,” he says, “I’m not confident 2024 will be any easier for smaller companies needing to access specialized technologies at external partners.”

## TECH FOR TECH

Here are some of the questions I asked of our board members that elicited the discussion above:

“Considering science/technologies/platforms in 2024, will the focus be on oligonucleotides, vaccines, specific advancing cell/gene platforms, or the integration/utilization of AI/ML or other digital intelligences? Will it be broadly RNA considered — or has RNA, as they say, sucked the air out of the room, and now will it be put back among the other trending platforms?”

Joanne Tzouvalopoulos Beck, chief technology officer, Aerium Therapeutics, whose career has run through organizations such as Genentech, Amgen, AbbVie/Abbott, Shire, and Celgene, decided to answer with some questions of her own to help guide our readers:

- ▶ Regarding technology platforms, should we consider looking at what the common elements are and how they can be used to help us develop facilities, equipment, and workforces that can support several different modalities?
- ▶ Can we improve our utilization of AI to better predict and control the end-to-end supply chain by working together?

A third long-time board member, Jana Spes, principal consultant, JT Biopharma Partners, agrees with Beck that 2024 could be the year for “utilization of AI.”

“Artificial intelligence is a great opportunity for our industry to reduce human errors,” she says.

“I’d assign AI to work for us like a ‘quality cop,’ ensuring first that none of the repetitive, routine tasks still performed in our labs and factories contain errors.

“Then there are opportunities to automate review of batch records, calibration, maintenance, other quality tasks, and auto-generate repetitive document templates.”

Joseph Graskemper, director, external network strategy, Biogen, directed his comments to the mRNA portion of my question.

“I certainly could be wrong,” he says, “but I think mRNA had its moment as a COVID vaccine platform. Now there are a lot of questions around mRNA’s application for therapeutics,” which is exactly where the financial backers and developers of that technology are rushing toward.

More generally, Graskemper adds, “Advanced therapies had an enormous amount of growth in a short period of time.”

That pace, he feels, is slowing down, “and normalizing against the current economic environment.

“Understanding that raising capital is currently difficult, it puts the advanced therapies industry in a bit of a conundrum. There’s tremendous pressure on moving forward, patient accessibility, and the overall cost of these new therapies.”

For 2024, Graskemper wonders:

“How can we expect innovators and CDMOs to improve R&D and manufacturing processes without the investment needed for process intensification and integration/utilization of technologies such as AI/ML? And can we learn to do better with less resources? Digitalization is now critical,” he adds.

Finally, Darren Dasburg, CEO of Clarus Biologics Inc., and a board member I’ve often consulted on advancing technologies (he’s a Big Pharma veteran, educator, and biotech entrepreneur), says more digitization and automation/robotics in our facilities “pushes us forward to the leanest manufacturing plants possible.”

“This moves us to manufacturing profiles more like semiconductor fabs, or even EV-battery assembly operations, and helps us prepare for the lower number of STEM employees emanating from colleges.”

Unfortunately, we still have not established general models for cost- or risk-sharing for the implementation of new technologies in our CDMOs that will enable the new technologies in our pipelines.

Perhaps 2024 will bring more of that. 

# Insights From The 13th Annual CDMO Leadership Awards

## On Industry Trends And Variances In Customer Satisfaction

KATE HAMMEKE

@ISRreports

*The biopharmaceutical industry has experienced significant growth in the past two decades, and it is predicted to continue to grow, with some forecasts estimating a double-digit CAGR between 2022 and 2030.*

With growth often come changes — new discoveries, new partnerships, and new companies formed through mergers and acquisitions, just to name a few. We have talked about how new relationship dynamics between sponsors and CDMOs have brought about new trends in outsourcing, both in the activities and services outsourced, and in the way CDMOs are viewed and valued by the innovator companies that depend on them to bring new medicines to market. Through the growth and industry changes, the goal of the CDMO Leadership Awards remains the same: to help simplify the complex and time-consuming process of selecting and qualifying a contract manufacturer.

This is the 13th year of Life Science Connect's annual *CDMO Leadership Awards*. The awards recognize contract development and manufacturing organizations that exceed customer expectations and stand out among the competition for their excellence. These awards are derived from feedback collected through four different quantitative surveys on contract manufacturing — biologic API, biologic drug product, small molecule API and small molecule drug product — conducted by Industry Standard Research (ISR), a full-service market research provider to the pharma and pharma services industries.

Potential participants are randomly selected from a database with over 5,000 drug innovator companies. Those who respond to the invitation are screened for decision-making influence and authority as well as their areas of expertise and the types of

products they are responsible for outsourcing. Then they are directed to surveys that match their qualifications. The detailed information, by molecule type and manufacturing category, is available in ISR's suite of *CDMO Quality Benchmarking* reports. For the CDMO Leadership Awards, the service-specific data is aggregated to provide a company-wide score.

Five hundred thirty people involved in outsourced manufacturing participated in the research by providing their opinions of their experiences with the CDMOs that have supported their manufacturing needs. Among the participants were a collective 1,832 service interactions with 77 CDMOs. Participants in the research evaluate the CDMOs they have worked with in the past 18 months on 23 various performance metrics, making the CDMO Leadership Awards experience-based, which is important because it reflects how well a contract manufacturer delivers its services for its customers. Unlike perception-based data focused on a CDMO's reputation in the industry — a product of marketing and public relations spin — when making CDMO selection decisions, data on how well a manufacturer provided its services to its customers has real value in guiding an outsourcer to the right manufacturing partner.

ISR aggregates the individual CDMO performance data to establish the industry averages for each award category. Individual CDMO's scores are then compared to the industry average in each category, as well as in each respondent group breakout, large pharma (annual R&D is >\$1 billion) and non-large pharma (annual R&D is <\$1 billion), to identify the

winning CDMOs. There are six main award categories: Capabilities, Compatibility, Expertise, Quality, Reliability, and Service. Each award category is composed of four to six performance metrics.

#### IN WHICH CDMO LEADERSHIP AWARD CATEGORIES ARE CDMOs PERFORMING THE BEST?

An important and ongoing finding of note is that CDMOs consistently meet — or rather, exceed — the expectations of outsourcers. When analyzing the data, ISR uses a five-point Likert scale to measure performance relative to customer expectations and assigns a point value to each response on the scale (-3, -1, 0, 1, 3). The distribution across the scale is multiplied by the point values to get an overall score for the attribute, and the attribute scores are added and averaged to establish the winning scores for the award categories. Right in the center of the scale, represented by zero, is the “meets expectations” standing. An overall score above zero on any attribute relays that a CDMO exceeded the expectations of its customers. When a whole award category has an average score above zero, it means that the CDMO industry as a whole is meeting the expectations of sponsors across all of the attributes that compose the award category. Once again, the average scores in each of the award categories are above zero and highlight how CDMOs go beyond meeting expectations.

Consistent with 2020 (the last time we looked at the award categories in ranked order), the CDMO Leadership Award category where the industry average is highest is Service. When outsourcers were asked how the contract development and manufacturing organizations they have worked with in the past 18 months met their expectations, CDMOs received the highest average scores on their abilities to fulfill the services for which they were hired, involving Analytical services, including stability and storage testing, Preformulation/Formulation support, Process development and optimization, and Regulatory support. CDMOs received their second-highest average scores in the Expertise category, which includes the Ability to smoothly scale up manufacturing and transfer technology, Experience level of staff, Offers innovative solutions, Scientific knowledge, and Regulatory support.

Capabilities follows with the third-highest industry average among the six award categories. The Capabilities award category is a combination of All facilities fully owned, Complementary core competencies, Facility has the most up-to-date manufacturing technologies, Full range of manufacturing for the dosage forms we require, Has capacity to meet our demands, and Offers innovative solutions.

Compatibility takes fourth position and includes Accessible senior management, Complementary core competencies, Timely project communications, and Well-regarded within the industry.

Reliability lands in fifth place this year. The award category includes All facilities fully owned, Has capacity to meet our demands, Reliable on-time delivery, Timely project communications, and Up-front contingency planning, risk management. The Quality award category has the lowest overall average, yet the average is still above the “meets expectations” mark. Some attributes in the Reliability category are also in the Quality category, like Up-front contingency planning, risk management, while Right first time measurements, Strong Regulatory track record, and Meeting quality performance metrics are unique to the Quality award.

In breaking out large pharma from non-large pharma, the data shows the award categories in the same ranked order as the overall data set for both groups, but what is thought-provoking is how much higher ratings from large pharma are compared to non-large pharma. In looking at the top-scoring category, Service, the average ratings offered by large pharma respondents are nearly double the average provided by non-large pharma. This is true for the Expertise and Capabilities categories as well — large pharma respondents’ ratings are twice as high in aggregate than ratings from their non-large peers. Interestingly, the divide widens in categories that ranked lower. Large pharma ratings for Compatibility are nearly three times those of non-large pharma. The average Reliability ratings are over three times greater and the average Quality rating among large pharma is more than four times higher than the average among non-large pharma.

The question for CDMOs to ask is: Why are non-large pharma respondents less satisfied with their CDMOs’ service delivery? Perhaps more importantly, what can CDMOs do to improve their relationships with non-large outsourcers? 🟡



➔ KATE HAMMEKE, CEO,  
Industry Standard Research

**Survey Methodology:** Industry Standard Research’s Contract Manufacturing Quality Benchmarking research is conducted annually via online surveys. For the 2024 CMO Awards data, 77 contract manufacturers were evaluated on 23 different performance metrics. Research participants were recruited from biopharmaceutical companies of all sizes and screened for decision-making influence and authority when it comes to working with contract manufacturing suppliers. **Respondents only evaluate companies with which they have worked on an outsourced project within the past 18 months.** This level of qualification ensures that quality ratings come from actual involvement with a business and that companies identified as leaders are backed by experiential data.





# CDMO LEADERSHIP AWARDS 2024

*Outsourced Pharma* and *Life Science Connect's* readership of pharmaceutical and biopharmaceutical executives have told us about their struggles in efficiently vetting potential CDMO partners. In response to this input, the CDMO Leadership Awards were developed.

Based on research from ISR Reports' Contract Manufacturing Quality Benchmarking annual online surveys, 98 contract manufacturers were evaluated on 23 different performance metrics. Research participants were recruited from biopharmaceutical companies of all sizes and were screened for decision-making influence and authority when it comes to working with contract manufacturing suppliers. Respondents only evaluated companies with which they have worked on an outsourced project in the past 18 months. This level of qualification ensures that quality ratings come from actual involvement with a business and that companies identified as leaders are backed by experiential data. CDMOs have an opportunity to win these awards in up to three groups of outsourcing respondents — Big Pharma, Small Pharma, and Overall (combined Big and Small Pharma).

## WHAT ARE THE AWARDS?

ISR's survey participants were asked to provide an expectation rating for each CDMO they have worked with in the past 18 months in one of four outsourced manufacturing surveys — Small Molecule API, Biologic API, Small Molecule Drug Product, and Biologic Drug Product. Respondents answered questions on outsourcing practices and preferences and rated CDMOs across 23 performance attributes. Points were then totaled for a combined score for each attribute, and a composite score for each core category was determined. Winning CDMOs were identified when comparing their overall score vs. the competitive set.

We also recognize those companies that scored one standard deviation or more above the weighted average in each of the core categories. You will see these companies noted as the *Champions*.

**To learn more about ISR's industry reports, customized research, or to be included in future CDMO Leadership Awards annual surveys, visit [isrreports.com](https://isrreports.com) or contact ISR at (919) 301-0106.**

PRESENTED BY:



RESEARCH CONDUCTED BY:



Smarter questions . Smarter answers



# INSIGHTS TO HELP YOU BETTER MEET YOUR ORGANIZATION'S NEEDS

Analyze the drug manufacturing environment, identify the best outsourcing models, and make smarter decisions based on hard data from outsourcing peers.

## Recent reports include:



## Major topics include:

- Biologics
- Bioprocessing
- Cell & Gene Therapies
- Small Molecules
- Sterile Injectables
- Oral Dosage Forms

# CDMO LEADERSHIP AWARDS 2024 CAPABILITIES

- ▶ All facilities fully owned
- ▶ Complementary core competencies to in-house or other manufacturing contractors
- ▶ Facility has most up-to-date manufacturing technologies
- ▶ Full range of manufacturing for the dosage forms we require
- ▶ Has capacity to meet our demands
- ▶ Offers innovative solutions

## CAPABILITIES



### CHAMPIONS

#### OVERALL

IDT Biologika  
Boehringer Ingelheim  
Biopharmaceuticals GmbH  
Pfizer CentreOne  
AbbVie

#### BIG PHARMA

Boehringer Ingelheim  
Biopharmaceuticals GmbH  
GSK Contract Manufacturing  
AbbVie

#### SMALL PHARMA

Boehringer Ingelheim  
Biopharmaceuticals GmbH  
Bachem AG

### EXCEEDED CUSTOMER EXPECTATIONS

#### OVERALL

WuXi Biologics  
Bachem AG  
GSK Contract Manufacturing  
Sandoz  
Resilience  
Vetter Pharma International  
ChemPartner  
WuXi STA, a subsidiary  
of WuXi AppTec  
Samsung Biologics  
Lonza  
FAMAR  
CARBOGEN AMCIS  
Ajinomoto Bio-Pharma Services  
Simtra BioPharma Solutions  
Thermo Fisher Scientific  
FUJIFILM Diosynth Biotechnologies  
Recipharm

#### BIG PHARMA

Pfizer CentreOne  
Vetter Pharma International  
Ajinomoto Bio-Pharma Services  
WuXi Biologics  
Samsung Biologics  
FUJIFILM Diosynth Biotechnologies  
Lonza  
Thermo Fisher Scientific

#### SMALL PHARMA

Pfizer CentreOne  
WuXi Biologics  
KBI Biopharma, Inc.  
AbbVie  
WuXi STA, a subsidiary  
of WuXi AppTec  
Almac Group  
Lonza  
Recipharm  
Simtra BioPharma Solutions  
Catalent  
Vetter Pharma International  
GSK Contract Manufacturing  
Thermo Fisher Scientific

The terms "Small Pharma" and "Big Pharma" pertain to the outsourcing respondents, not the winners. "Overall" is a combination of Big and Small Pharma. To be recognized as a Champion, company must have scored one standard deviation or more above the weighted average in the particular category respondent group.



# CDMO LEADERSHIP AWARDS 2024 COMPATIBILITY

- ▶ Accessible senior management
- ▶ Complementary core competencies to in-house or other manufacturing contractors
- ▶ Timely project communications
- ▶ Well-regarded within the industry

## COMPATIBILITY



### CHAMPIONS

#### OVERALL

IDT Biologika  
Boehringer Ingelheim  
Biopharmaceuticals GmbH  
Resilience  
Sandoz  
Pfizer CentreOne

#### BIG PHARMA

Boehringer Ingelheim  
Biopharmaceuticals GmbH  
GSK Contract Manufacturing  
AbbVie

#### SMALL PHARMA

Boehringer Ingelheim  
Biopharmaceuticals GmbH  
WuXi Biologics

### EXCEEDED CUSTOMER EXPECTATIONS

#### OVERALL

AbbVie  
WuXi Biologics  
GSK Contract Manufacturing  
Vetter Pharma International  
Samsung Biologics  
Simtra BioPharma Solutions  
WuXi STA, a subsidiary  
of WuXi AppTec  
CARBOGEN AMCIS  
ChemPartner  
Lonza  
Thermo Fisher Scientific  
Ajinomoto Bio-Pharma Services  
Syngene International Ltd.  
GenScript ProBio USA Inc  
Piramal Pharma Solutions  
Olon Group

#### BIG PHARMA

Vetter Pharma International  
Pfizer CentreOne  
Ajinomoto Bio-Pharma Services  
Samsung Biologics  
FUJIFILM Diosynth Biotechnologies  
WuXi Biologics  
Simtra BioPharma Solutions  
Lonza  
Thermo Fisher Scientific

#### SMALL PHARMA

Pfizer CentreOne  
KBI Biopharma, Inc.  
Simtra BioPharma Solutions  
WuXi STA, a subsidiary  
of WuXi AppTec  
AbbVie  
Almac Group  
Lonza  
Vetter Pharma International  
Piramal Pharma Solutions  
Catalent  
Recipharm  
Thermo Fisher Scientific  
MilliporeSigma

# CDMO LEADERSHIP AWARDS 2024 EXPERTISE

- ▶ Ability to smoothly scale up manufacturing and transfer technology
- ▶ Experience level of staff
- ▶ Offers innovative solutions
- ▶ Regulatory support
- ▶ Scientific knowledge

## EXPERTISE



### CHAMPIONS

#### OVERALL

Boehringer Ingelheim  
Biopharmaceuticals GmbH  
IDT Biologika  
Pfizer CentreOne

#### BIG PHARMA

Boehringer Ingelheim  
Biopharmaceuticals GmbH  
GSK Contract Manufacturing  
AbbVie  
Pfizer CentreOne

#### SMALL PHARMA

Boehringer Ingelheim  
Biopharmaceuticals GmbH  
Bachem AG  
Pfizer CentreOne

### EXCEEDED CUSTOMER EXPECTATIONS

#### OVERALL

AbbVie  
Resilience  
Simtra BioPharma Solutions  
Sandoz  
Bachem AG  
GSK Contract Manufacturing  
FAMAR  
WuXi Biologics  
Vetter Pharma International  
Samsung Biologics  
ChemPartner  
Ajinomoto Bio-Pharma Services  
Lonza  
Evotec  
Grifols International, S.A.  
WuXi STA, a subsidiary  
of WuXi AppTec  
MilliporeSigma

#### BIG PHARMA

Ajinomoto Bio-Pharma Services  
Vetter Pharma International  
Simtra BioPharma Solutions  
Samsung Biologics  
WuXi Biologics  
FUJIFILM Diosynth Biotechnologies  
Lonza

#### SMALL PHARMA

KBI Biopharma, Inc.  
Simtra BioPharma Solutions  
WuXi Biologics  
AbbVie  
Lonza  
Evotec  
Vetter Pharma International  
Recipharm  
WuXi STA, a subsidiary  
of WuXi AppTec  
GSK Contract Manufacturing  
MilliporeSigma  
Samsung Biologics  
Almac Group  
Thermo Fisher Scientific

The terms "Small Pharma" and "Big Pharma" pertain to the outsourcing respondents, not the winners. "Overall" is a combination of Big and Small Pharma. To be recognized as a Champion, company must have scored one standard deviation or more above the weighted average in the particular category respondent group.

# CDMO LEADERSHIP AWARDS 2024 QUALITY

- ▶ Right first time measurements
- ▶ Strong regulatory track record
- ▶ Track record for meeting quality performance metrics
- ▶ Up-front contingency planning, risk management

## QUALITY



### CHAMPIONS

#### OVERALL

IDT Biologika  
Boehringer Ingelheim  
Biopharmaceuticals GmbH  
Pfizer CentreOne  
AbbVie

#### BIG PHARMA

AbbVie  
GSK Contract Manufacturing

#### SMALL PHARMA

Boehringer Ingelheim  
Biopharmaceuticals GmbH  
Pfizer CentreOne

### EXCEEDED CUSTOMER EXPECTATIONS

#### OVERALL

ChemPartner  
GSK Contract Manufacturing  
Vetter Pharma International  
Resilience  
Simtra BioPharma Solutions  
Sandoz  
GenScript ProBio USA Inc  
FAMAR  
Ajinomoto Bio-Pharma Services  
Lonza  
Samsung Biologics  
WuXi Biologics  
Wockhardt  
Evotec  
KBI Biopharma, Inc.  
CARBOGEN AMCIS  
MilliporeSigma  
Recipharm  
Thermo Fisher Scientific  
Grifols International, S.A.

#### BIG PHARMA

Pfizer CentreOne  
Ajinomoto Bio-Pharma Services  
Boehringer Ingelheim  
Biopharmaceuticals GmbH  
Vetter Pharma International  
Simtra BioPharma Solutions  
Samsung Biologics  
Lonza  
FUJIFILM Diosynth Biotechnologies  
MilliporeSigma  
WuXi Biologics

#### SMALL PHARMA

KBI Biopharma, Inc.  
Simtra BioPharma Solutions  
Vetter Pharma International  
Lonza  
Evotec  
AbbVie  
Recipharm  
WuXi Biologics  
Almac Group  
GSK Contract Manufacturing  
WuXi STA, a subsidiary  
of WuXi AppTec  
Piramal Pharma Solutions  
Bachem AG  
Thermo Fisher Scientific  
MilliporeSigma  
CordenPharma International  
Fareva



# CDMO LEADERSHIP AWARDS 2024 RELIABILITY

- ▶ All facilities fully owned
- ▶ Has capacity to meet our demands
- ▶ Reliable, on-time delivery
- ▶ Timely project management
- ▶ Up-front contingency planning, risk management

## RELIABILITY



### CHAMPIONS

#### OVERALL

IDT Biologika  
Boehringer Ingelheim  
Biopharmaceuticals GmbH  
Pfizer CentreOne  
AbbVie

#### BIG PHARMA

AbbVie  
GSK Contract Manufacturing

#### SMALL PHARMA

Boehringer Ingelheim  
Biopharmaceuticals GmbH  
Pfizer CentreOne

### EXCEEDED CUSTOMER EXPECTATIONS

#### OVERALL

Grifols International, S.A.  
GSK Contract Manufacturing  
WuXi Biologics  
Vetter Pharma International  
Simtra BioPharma Solutions  
Resilience  
Samsung Biologics  
ChemPartner  
CARBOGEN AMCIS  
WuXi STA, a subsidiary  
of WuXi AppTec  
Ajinomoto Bio-Pharma Services  
Lonza  
Sandoz  
Reciphaem  
GenScript ProBio USA Inc  
Piramal Pharma Solutions  
Almac Group  
CordenPharma International  
Thermo Fisher Scientific  
Syngene International Ltd.

#### BIG PHARMA

Pfizer CentreOne  
Ajinomoto Bio-Pharma Services  
Boehringer Ingelheim  
Biopharmaceuticals GmbH  
FUJIFILM Diosynth Biotechnologies  
Vetter Pharma International  
Samsung Biologics  
WuXi Biologics  
Lonza  
Simtra BioPharma Solutions

#### SMALL PHARMA

WuXi Biologics  
KBI Biopharma, Inc.  
Simtra BioPharma Solutions  
WuXi STA, a subsidiary  
of WuXi AppTec  
Reciphaem  
AbbVie  
Vetter Pharma International  
Almac Group  
Piramal Pharma Solutions  
Bachem AG  
Lonza  
Fareva  
CordenPharma International  
Thermo Fisher Scientific  
GSK Contract Manufacturing

The terms "Small Pharma" and "Big Pharma" pertain to the outsourcing respondents, not the winners. "Overall" is a combination of Big and Small Pharma. To be recognized as a Champion, company must have scored one standard deviation or more above the weighted average in the particular category respondent group.

# CDMO LEADERSHIP AWARDS 2024 SERVICE

- ▶ Analytical services, including stability and storage testing
- ▶ Drug substance/drug product manufacturing
- ▶ Preformulation/formulation support
- ▶ Process development and optimization
- ▶ Regulatory support

## SERVICE



### CHAMPIONS

#### OVERALL

ChemPartner  
FAMAR  
Sandoz  
Boehringer Ingelheim  
Biopharmaceuticals GmbH  
IDT Biologika  
GSK Contract Manufacturing  
Grifols International, S.A.

#### BIG PHARMA

Ajinomoto Bio-Pharma Services  
GSK Contract Manufacturing

#### SMALL PHARMA

Boehringer Ingelheim  
Biopharmaceuticals GmbH  
KBI Biopharma, Inc.  
Pfizer CentreOne  
Simtra BioPharma Solutions  
GSK Contract Manufacturing  
WuXi Biologics

### EXCEEDED CUSTOMER EXPECTATIONS

#### OVERALL

Pfizer CentreOne  
Ajinomoto Bio-Pharma Services  
Resilience  
WuXi Biologics  
KBI Biopharma, Inc.  
Vetter Pharma International  
AbbVie  
Simtra BioPharma Solutions  
Wockhardt  
Samsung Biologics  
FUJIFILM Diosynth Biotechnologies  
Lonza  
Bachem AG  
Recipharma  
Piramal Pharma Solutions

#### BIG PHARMA

FUJIFILM Diosynth Biotechnologies  
Vetter Pharma International  
WuXi Biologics  
Pfizer CentreOne  
AbbVie  
Boehringer Ingelheim  
Biopharmaceuticals GmbH  
Piramal Pharma Solutions  
Samsung Biologics  
Simtra BioPharma Solutions

#### SMALL PHARMA

Bachem AG  
Recipharma  
Almac Group  
Lonza  
AbbVie  
Vetter Pharma International  
WuXi STA, a subsidiary  
of WuXi AppTec  
Curia  
CordenPharma International  
Catalent  
MilliporeSigma  
Piramal Pharma Solutions



# CDMO LEADERSHIP AWARDS

## INDIVIDUAL ATTRIBUTE AWARDS

Outside of the core metrics of capabilities, compatibility, expertise, quality, reliability, and service, the Individual Attribute Awards identify common themes sponsor companies consider when choosing a supplier.

### ACCESSIBLE SENIOR MANAGEMENT

#### TOP PERFORMERS

IDT Biologika  
Resilience  
Syngene International Ltd.

#### EXCEEDED CUSTOMER EXPECTATIONS

AbbVie  
WuXi Biologics  
Wockhardt  
Piramal Pharma Solutions  
Boehringer Ingelheim  
Biopharmaceuticals GmbH  
Simtra BioPharma Solutions  
WuXi STA, a subsidiary  
of WuXi AppTec  
ChemPartner  
Samsung Biologics  
NextPharma  
Pfizer CentreOne  
CARBOGEN AMCIS  
Rentschler  
Bachem AG  
Almac Group  
GSK Contract Manufacturing  
Thermo Fisher Scientific  
Curia  
FAMAR  
Olon Group

### INNOVATION

#### TOP PERFORMERS

Bachem AG  
Boehringer Ingelheim  
Biopharmaceuticals GmbH  
FAMAR  
IDT Biologika  
Pfizer CentreOne  
Resilience

#### EXCEEDED CUSTOMER EXPECTATIONS

AbbVie  
GenScript ProBio USA Inc  
ChemPartner  
Vetter Pharma International  
GSK Contract Manufacturing  
Syngene International Ltd.  
Ajinomoto Bio-Pharma Services  
WuXi Biologics  
Samsung Biologics  
Lonza  
KBI Biopharma, Inc.  
WuXi STA, a subsidiary  
of WuXi AppTec  
FUJIFILM Diosynth Biotechnologies  
Sandoz  
Abzena  
Evotec  
Thermo Fisher Scientific  
MilliporeSigma

### ON-TIME DELIVERY

#### TOP PERFORMERS

IDT Biologika  
Grifols International, S.A.  
Boehringer Ingelheim  
Biopharmaceuticals GmbH

#### EXCEEDED CUSTOMER EXPECTATIONS

Simtra BioPharma Solutions  
AbbVie  
Pfizer CentreOne  
GSK Contract Manufacturing  
WuXi Biologics  
Samsung Biologics  
Olon Group  
FAMAR  
Evotec  
Syngene International Ltd.  
Vetter Pharma International  
KBI Biopharma, Inc.  
WuXi STA, a subsidiary  
of WuXi AppTec  
GenScript ProBio USA Inc  
CARBOGEN AMCIS  
Ajinomoto Bio-Pharma Services  
Recipharm  
Piramal Pharma Solutions  
Bachem AG  
CordenPharma International  
Fareva  
Lonza  
Wockhardt  
Almac Group  
Resilience

### REPUTATION

#### TOP PERFORMERS

Boehringer Ingelheim  
Biopharmaceuticals GmbH  
Sandoz  
IDT Biologika  
Vetter Pharma International  
Pfizer CentreOne  
ChemPartner

#### EXCEEDED CUSTOMER EXPECTATIONS

Simtra BioPharma Solutions  
GSK Contract Manufacturing  
AbbVie  
Resilience  
Samsung Biologics  
Lonza  
GenScript ProBio USA Inc  
WuXi Biologics  
Thermo Fisher Scientific  
WuXi STA, a subsidiary  
of WuXi AppTec  
Bachem AG

## INDIVIDUAL ATTRIBUTE AWARDS

### RIGHT FIRST TIME

#### TOP PERFORMERS

IDT Biologika  
GSK Contract Manufacturing  
Boehringer Ingelheim  
Biopharmaceuticals GmbH

#### EXCEEDED CUSTOMER EXPECTATIONS

FAMAR  
AbbVie  
Resilience  
Vetter Pharma International  
ChemPartner  
Pfizer CentreOne  
GenScript ProBio USA Inc  
CARBOGEN AMCIS  
Lonza  
Ajinomoto Bio-Pharma Services  
Recipharm  
Samsung Biologics  
Simtra BioPharma Solutions  
KBI Biopharma, Inc.  
Evotec  
WuXi Biologics  
MilliporeSigma  
Sandoz

### STATE-OF-THE-ART

#### TOP PERFORMERS

Boehringer Ingelheim  
Biopharmaceuticals GmbH  
Sandoz

#### EXCEEDED CUSTOMER EXPECTATIONS

IDT Biologika  
WuXi Biologics  
AbbVie  
Pfizer CentreOne  
Resilience  
GSK Contract Manufacturing  
Bachem AG  
Vetter Pharma International  
Samsung Biologics  
Lonza  
Olon Group  
FUJIFILM Diosynth Biotechnologies  
Recipharm  
WuXi STA, a subsidiary  
of WuXi AppTec  
CARBOGEN AMCIS  
Simtra BioPharma Solutions  
KBI Biopharma, Inc.  
Thermo Fisher Scientific

### STRENGTH OF SCIENCE

#### TOP PERFORMERS

Boehringer Ingelheim  
Biopharmaceuticals GmbH  
Sandoz  
Pfizer CentreOne  
Simtra BioPharma Solutions  
Wockhardt

#### EXCEEDED CUSTOMER EXPECTATIONS

AbbVie  
Resilience  
FAMAR  
IDT Biologika  
Vetter Pharma International  
GenScript ProBio USA Inc  
Samsung Biologics  
Bachem AG  
GSK Contract Manufacturing  
WuXi Biologics  
WuXi STA, a subsidiary  
of WuXi AppTec  
Lonza  
KBI Biopharma, Inc.





CATEGORIES WON: CAPABILITIES COMPATIBILITY EXPERTISE QUALITY RELIABILITY SERVICE

AbbVie

North Chicago, IL  
abbviecontractmfg.com

Phone: 847-938-8524  
Contact: Jeff Tremain  
Email: jeffrey.tremain@abbvie.com

KEY LOCATIONS: USA (3 sites), Puerto Rico (2 sites), Germany (1 site), Italy (1 site), Ireland (5 sites)

DRUG TYPE:  
Biopharmaceuticals, Pharmaceuticals

DRUG LIFE CYCLE STAGES:  
**Research & Development:** Clinical (Phase 1, Phase 2, Phase 3)  
**Drug Substance Production:** Drug Substance Production  
**Formulated Drug Production:** Dosage Form Production, Packaging

SERVICES & CAPABILITIES: AbbVie contract manufacturing offers the following services: Aseptic Fill/Finish, Biologics, Custom API, High Potent API, Eye Care, Hot Melt Extrusion, Microbial Fermentation, Oral Solid Dose, Topical, Antibody Drug Conjugates.

INDIVIDUAL ATTRIBUTE AWARDS: Accessible Senior Management, Innovation, On-Time Delivery, Right First Time, State-of-the-Art, Strength of Science



CATEGORIES WON: CAPABILITIES COMPATIBILITY EXPERTISE QUALITY RELIABILITY SERVICE

Ajinomoto Bio-Pharma Services

San Diego, CA  
AjiBio-Pharma.com

Contact: Jenn Etchison  
Email: jennifer.etchison@us.ajibio-pharma.com  
KEY LOCATIONS: USA, Belgium, Japan, India

DRUG TYPE:  
Biopharmaceuticals, Pharmaceuticals

DRUG LIFE CYCLE STAGES:  
**Research & Development:** Discovery, Preclinical, Clinical (Phase 1, Phase 2, Phase 3)  
**Drug Substance Production:** Primary Process Development, Drug Substance Production  
**Formulated Drug Production:** Dosage Form Development, Packaging, Logistics

SERVICES & CAPABILITIES: We provide comprehensive process development services, cGMP manufacturing and drug product fill/finish services of small molecule and large molecule APIs and intermediates. We're dedicated to providing a high level of quality and can support projects from preclinical through commercial production.

INDIVIDUAL ATTRIBUTE AWARDS: Innovation, On-Time Delivery, Right First Time



CATEGORIES WON: CAPABILITIES COMPATIBILITY EXPERTISE QUALITY RELIABILITY SERVICE

Almac Group

Craigavon, Northern Ireland, UK  
almacgroup.com

Email: info@almacgroup.com  
KEY LOCATIONS: Craigavon, UK; Charnwood, UK; Athlone, Ireland; Audubon, PA, USA

DRUG TYPE:  
Biopharmaceuticals, Pharmaceuticals

DRUG LIFE CYCLE STAGES:  
**Research & Development:** Preclinical, Clinical (Phase 1, Phase 2, Phase 3)  
**Drug Substance Production:** Primary Process Development, Drug Substance Production  
**Formulated Drug Production:** Dosage Form Development, Dosage Form Production, Packaging, Logistics

SERVICES & CAPABILITIES: Addressing the growing need to develop and manufacture clinical candidates faster, Almac provides a fully integrated CMC solution, bridging the gap between drug substance and drug product development from a single source assuring scientific continuity and savings in time and costs.

INDIVIDUAL ATTRIBUTE AWARDS: Accessible Senior Management, On-Time Delivery



CATEGORIES WON: ● ● ● ● ● ●

## Bachem AG

Bubendorf, Basel-Landschaft, Switzerland  
bachem.com

Phone: +4158 595 20 21

Contact: Boris Corpataux

Email: boris.corpataux@bachem.com

**KEY LOCATIONS:** Bubendorf, Basel-Landschaft, Switzerland; Vionnaz, Valais, Switzerland; St. Helens, England, UK; Torrance, CA, USA; Vista, CA, USA

**DRUG TYPE:**  
Pharmaceuticals

### DRUG LIFE CYCLE STAGES:

**Research & Development:** Preclinical, Clinical (Phase 1, Phase 2, Phase 3)

**Drug Substance Production:** Primary Process Development, Drug Substance Production

### SERVICES & CAPABILITIES:

Bachem offers a full range of CMC services in the manufacturing of peptides and oligonucleotides for clinical and commercial APIs. We support our clients from R&D scale process transfer or process development to scale-up, GMP production, clinical trials, and commercial release.

**INDIVIDUAL ATTRIBUTE AWARDS:** Accessible Senior Management, Innovation, On-Time Delivery, Reputation, State-of-the-Art, Strength of Science



CATEGORIES WON: ● ● ● ● ● ●

## Boehringer Ingelheim Biopharmaceuticals GmbH

Ingelheim, Germany  
bioxcellence.com

Phone: +49 6132 770

Email: bioxcellence@boehringer-ingelheim.com

**KEY LOCATIONS:** Biberach, Germany; Vienna, Austria; Fremont, CA, USA; Shanghai, China

**DRUG TYPE:**  
Biopharmaceuticals

### DRUG LIFE CYCLE STAGES:

**Research & Development:** Clinical (Phase 1, Phase 2, Phase 3)

**Drug Substance Production:** Drug Substance Production

**Formulated Drug Production:** Dosage Form Production

**SERVICES & CAPABILITIES:** Mammalian Cell Cultures - Manufacturing of various molecule formats from cell culture like monoclonal antibodies, antibody fragments, Fc fusions, and other recombinant proteins.

Microbial Technologies - Manufacturing of Fab fragment, peptide hormones, plasmid DNA, scaffolds, recombinant proteins, enzymes, and recombinant vaccines.

**INDIVIDUAL ATTRIBUTE AWARDS:** Accessible Senior Management, Innovation, On-Time Delivery, Reputation, Right First Time, State-of-the-Art, Strength of Science



CATEGORIES WON: ● ● ● ●

## CARBOGEN AMCIS

Bubendorf, Switzerland  
carbogen-amcis.com

Contact: Estelle Vassy

Email: estelle.vassy@carbogen-amcis.com

**KEY LOCATIONS:** Saint-Beauzire, France; Manchester, UK; Shanghai, China; Bubendorf, Switzerland; Neuland, Switzerland; Vionnaz, Switzerland

**DRUG TYPE:**  
Biopharmaceuticals, Pharmaceuticals

### DRUG LIFE CYCLE STAGES:

**Research & Development:** Preclinical, Clinical (Phase 1, Phase 2, Phase 3)

**Drug Substance Production:** Primary Process Development, Drug Substance Production

**Formulated Drug Production:** Dosage Form Development, Dosage Form Production, Logistics

**SERVICES & CAPABILITIES:** CARBOGEN AMCIS is a leading service provider CDMO, offering a portfolio of drug development and commercialization services to the pharmaceutical and biopharmaceutical industries at all stages of drug development. Drug Substances and Drug Products services and supply.

**INDIVIDUAL ATTRIBUTE AWARDS:** Accessible Senior Management, On-Time Delivery, Right First Time, State-of-the-Art



CATEGORIES WON: ● ● ●

### Catalent

Somerset, NJ  
catalent.com

Phone: US: +1 877-587-1835  
EU/ROW: 00800 88 55 6178

Contact: Sherief Shaaban  
Email: Sherief.shaaban@catalent.com

**KEY LOCATIONS:** Catalent has more than 50 locations worldwide, including: St. Petersburg, FL, USA; Bloomington, IN, USA; Greendale, IN, USA; Harmans/BWI, MD, USA; Winchester, KY, USA; Gosselies, Belgium

#### DRUG TYPE:

Biopharmaceuticals, Pharmaceuticals

#### DRUG LIFE CYCLE STAGES:

**Research & Development:** Preclinical, Clinical (Phase 1, Phase 2, Phase 3)

**Drug Substance Production:** Primary Process Development, Drug Substance Production

**Formulated Drug Production:** Dosage Form Development, Dosage Form Production, Packaging, Logistics

**SERVICES & CAPABILITIES:** Catalent provides differentiated development and manufacturing solutions for drugs, protein-based biologics, cell and gene therapies, vaccines, and consumer health products at over 50 facilities across four continents under rigorous quality and operational standards.



CATEGORIES WON: ● ● ●

### CordenPharma International

Basel, Switzerland  
cordenpharma.com

Phone: 303-442-1926

Contact: Mimoun Ayoub

Email: salesforce@cordenpharma.com

**KEY LOCATIONS:** Boulder, CO, USA; Bergamo, Italy; Caponago, Italy; Plankstadt, Germany; Liestal, Switzerland; Fribourg, Switzerland

#### DRUG TYPE:

Pharmaceuticals

#### DRUG LIFE CYCLE STAGES:

**Research & Development:** Preclinical, Clinical (Phase 1, Phase 2, Phase 3)

**Drug Substance Production:** Primary Process Development, Drug Substance Production

**Formulated Drug Production:** Dosage Form Development, Dosage Form Production, Packaging

**SERVICES & CAPABILITIES:** cGMP Development & Manufacturing of Peptides, Oligonucleotides, custom & standard Lipid Excipients, Lipid NanoParticles (LNPs), sterile Injectables, and the extensive supply of Small Molecules (both Highly Potent & Regular Potency) covering clinical to commercial supply.

**INDIVIDUAL ATTRIBUTE AWARDS:** On-Time Delivery



CATEGORY WON: ●

### Curia

Albany, NY  
curiaglobal.com

Phone: +1 518-512-2000

Contact: Christopher Conway

Email: Christopher.Conway@curiaglobal.com

**KEY LOCATIONS:** Rensselaer, NY, USA; Albuquerque, NM, USA; Valladolid, Spain; Origgio, Italy; Bon-Encontre, France; Aurangabad, India

#### DRUG TYPE:

Biopharmaceuticals, Pharmaceuticals

#### DRUG LIFE CYCLE STAGES:

**Research & Development:** Discovery, Preclinical, Clinical (Phase 1, Phase 2, Phase 3)




**Drug Substance Production:** Primary Process Development, Drug Substance Production

**Formulated Drug Production:** Dosage Form Development, Dosage Form Production, Logistics

**SERVICES & CAPABILITIES:** Curia provides comprehensive small molecule services, from IND to commercialization, including APIs, steroids, hormones, HPAPIs, lipid nanoparticles and fine chemicals. Our biologics offering spans discovery to clinic, featuring mRNA, mAb, proteins, vaccines, cell lines, viral vectors, peptides, and oligonucleotides.

**INDIVIDUAL ATTRIBUTE AWARDS:** Accessible Senior Management



KEY	<div> <div>CAPABILITIES</div> <div>COMPATIBILITY</div> <div>EXPERTISE</div> <div>QUALITY</div> <div>RELIABILITY</div> <div>SERVICE</div> </div>	WWW.CDMOLEADERSHIPAWARDS.COM
<div>  </div> <div> <p>CATEGORIES WON: <div> <div></div> <div></div> <div></div> </div></p> <p><b>Evotec</b></p> <p>Hamburg, Germany</p> <p>evotec.com</p> <p>Phone: +49.(0)40.5 60 81-0</p> <p>Contact: Christian Buhlmann</p> <p>Email: christian.buhlmann@evotec.com</p> <p><b>KEY LOCATIONS:</b> Verona and Modena, Italy; Halle, Germany; Abingdon, Oxfordshire, UK; Toulouse, France; Seattle, WA, USA</p> </div> <div> <p><b>DRUG TYPE:</b></p> <p>Biopharmaceuticals, Pharmaceuticals</p> </div> <div> <p><b>DRUG LIFE CYCLE STAGES:</b></p> <p><b>Research &amp; Development:</b> Discovery, Preclinical, Clinical (Phase 1, Phase 2, Phase 3)</p> <p><b>Drug Substance Production:</b> Primary Process Development, Drug Substance Production</p> <p><b>Formulated Drug Production:</b> Dosage Form Development, Dosage Form Production</p> </div> <div> <p><b>SERVICES &amp; CAPABILITIES:</b> Small molecules: drug substance and drug product development and GMP manufacturing from FIH to Phase 3; Custom manufacturing of cGMP intermediates; Biologics: J.POD® economical, small-footprint, deployable cGMP biomanufacturing from early development to commercial-scale quantities; cell and gene therapy manufacturing.</p> </div> <div> <p><b>INDIVIDUAL ATTRIBUTE AWARDS:</b> Innovation, On-Time Delivery, Right First Time</p> </div>	<div>  </div> <div> <p>CATEGORIES WON: <div> <div></div> <div></div> <div></div> <div></div> </div></p> <p><b>FAMAR</b></p> <p>Alimos, Athens, Greece</p> <p>famar-group.com</p> <p>Email: m.rotas@famar-group.com</p> <p><b>KEY LOCATIONS:</b> Baranzate, Milan, Italy; Alcorcon, Madrid, Spain; Alimos, Athens, Greece; Anthoussa, Greece; Avlonas 48, Avlonas, Greece; Avlonas 49, Avlonas, Greece</p> </div> <div> <p><b>DRUG TYPE:</b></p> <p>Pharmaceuticals</p> </div> <div> <p><b>DRUG LIFE CYCLE STAGES:</b></p> <p><b>Research &amp; Development:</b> Preclinical, Clinical (Phase 1, Phase 2, Phase 3)</p> <p><b>Formulated Drug Production:</b> Dosage Form Development, Dosage Form Production, Packaging, Logistics</p> </div> <div> <p><b>SERVICES &amp; CAPABILITIES:</b> Development Services: From drug substance sourcing to the compilation and writing of dossiers in eCTD. Pharmaceutical Production Services: Solid, Sterile, Liquids and Semisolids, Consumer Care and Cosmetic Products and Secondary Packaging. Distribution and Logistics.</p> </div> <div> <p><b>INDIVIDUAL ATTRIBUTE AWARDS:</b> Accessible Senior Management, Innovation, On-Time Delivery, Right First Time, Strength of Science</p> </div>	<div>  </div> <div> <p>CATEGORIES WON: <div> <div></div> <div></div> </div></p> <p><b>Fareva</b></p> <p>Luxembourg</p> <p>fareva.com</p> <p>Phone: +4916090545489</p> <p>Contact: Christian Miksch</p> <p>Email: cmiksch.excella@fareva.com</p> <p><b>KEY LOCATIONS:</b> Feucht, Germany; Richmond, VA, USA; Riom, France; Val-de-Reuil, France; Unterach, Austria; Villa Rica, Colombia</p> </div> <div> <p><b>DRUG TYPE:</b></p> <p>Biopharmaceuticals, Pharmaceuticals</p> </div> <div> <p><b>DRUG LIFE CYCLE STAGES:</b></p> <p><b>Research &amp; Development:</b> Clinical (Phase 1, Phase 2, Phase 3)</p> <p><b>Drug Substance Production:</b> Primary Process Development, Drug Substance Production</p> <p><b>Formulated Drug Production:</b> Dosage Form Development, Dosage Form Production, Packaging</p> </div> <div> <p><b>SERVICES &amp; CAPABILITIES:</b> We have industry-leading capabilities in development and manufacturing of a large range of Drug Products and APIs.</p> <p>Fareva supports a broad range of therapeutic areas including vaccines, oncology, antibiotics, biologics, OTC, animal health and ophthalmic products. We are able to support our customers from early clinical phase programs, requiring small scale manufacturing, process optimization and scale-up, to launch and commercial phases.</p> <p>All sites are state-of-the-art cGMP and accredited by several international pharmaceutical agencies such as the FDA, ANVISA, Russia, Japan, China, and others.</p> </div> <div> <p><b>INDIVIDUAL ATTRIBUTE AWARDS:</b> On-Time Delivery</p> </div>



CATEGORIES WON:

## FUJIFILM Diosynth Biotechnologies

Research Triangle Park, NC  
fujifilmdiosynth.com

Phone: 919-337-4400  
Email: contactfdb@fujifilm.com

**KEY LOCATIONS:** Research Triangle Park, NC, USA; College Station, TX, USA; Teesside, UK; Hillerod, DK; Watertown, MA, USA; Thousand Oaks, CA, USA

**DRUG TYPE:**  
Biopharmaceuticals

### DRUG LIFE CYCLE STAGES:

**Research & Development:** Preclinical, Clinical (Phase 1, Phase 2, Phase 3)

**Drug Substance Production:** Primary Process Development, Drug Substance Production

**Formulated Drug Production:** Packaging

**SERVICES & CAPABILITIES:** FUJIFILM Diosynth Biotechnologies is an industry-leading cGMP Contract Development and Manufacturing Organization (CDMO) supporting the biopharmaceutical industry in the development and production of biologics, vaccines, and advanced therapies.

**INDIVIDUAL ATTRIBUTE AWARDS:** Innovation, State-of-the-Art



CATEGORIES WON:

## GenScript ProBio USA Inc

Piscataway, NJ  
genscriptprobio.com

Contact: Mark Thompson  
Email: Mark.Thompson@genscriptprobio.com

**KEY LOCATIONS:** New Jersey, USA; Nanjing, China; Zhenjiang, China

**DRUG TYPE:**  
Biopharmaceuticals, Pharmaceuticals

### DRUG LIFE CYCLE STAGES:

**Research & Development:** Discovery, Preclinical, Clinical (Phase 1, Phase 2, Phase 3)

**Drug Substance Production:** Primary Process Development, Drug Substance Production

**Formulated Drug Production:** Dosage Form Development, Dosage Form Production

**SERVICES & CAPABILITIES:** We are a global CDMO accelerating manufacturing of life-changing drugs, discovering novel therapeutic targets, and developing innovative approaches to manufacture best-in-class RNA, DNA, and protein. As a manufacturing partner to pharmaceutical and biotech organizations, GenScript ProBio helps accelerate development of life-changing drugs, bringing expertise for advanced therapies manufacturing, including biologics, vaccines, cell and gene therapies, and antibody protein drugs, to realize the potential of your breakthrough discovery.

**INDIVIDUAL ATTRIBUTE AWARDS:** Innovation, On-Time Delivery, Reputation, Right First Time, Strength of Science



CATEGORIES WON:

## Grifols International, S.A.

Sant Cugat del Valles, Barcelona, Spain  
partnership.grifols.com

Phone: +34 93 571 2199  
Contact: Marga Viñes  
Email: marga.vines@grifols.com

**KEY LOCATIONS:** Parets del Vallès, Barcelona, Spain; Grange Castle, Dublin, Ireland




**DRUG TYPE:**  
Pharmaceuticals

### DRUG LIFE CYCLE STAGES:

**Formulated Drug Production:** Dosage Form Production

**SERVICES & CAPABILITIES:** Drug product development and technology transfer, Small molecule drug product manufacturing, Terminal sterilization, Light and O2 sensitive products, Glass vials (2,5 to 50 mL), Diluents - WFI, Glass bottles (50 to 500 mL), Flexible containers (PP bags, 50 to 1,000 mL), FFS technology for PP bags, Regulatory approvals.

**INDIVIDUAL ATTRIBUTE AWARDS:** On-Time Delivery

KEY	<div> <div>CAPABILITIES</div> <div>COMPATIBILITY</div> <div>EXPERTISE</div> <div>QUALITY</div> <div>RELIABILITY</div> <div>SERVICE</div> </div>	WWW.CDMOLEADERSHIPAWARDS.COM
<div>  </div> <div>           CATEGORIES WON:           <div> <div></div> <div></div> <div></div> <div></div> <div></div> <div></div> </div> </div> <div> <b>IDT Biologika</b>            Dessau-Rosslau, Saxony-Anhalt, Germany            idt-biologika.com              Phone: +49 34901 8850            Contact: Lifeng He            Email: lifeng.he@idt-biologika.com  <b>KEY LOCATIONS:</b> Dessau-Rosslau, Saxony-Anhalt, Germany; Rockville, MD, USA; Magdeburg, Saxony-Anhalt, Germany         </div> <div> <b>DRUG TYPE:</b>            Biopharmaceuticals, Pharmaceuticals         </div> <div> <b>DRUG LIFE CYCLE STAGES:</b>  <b>Research &amp; Development:</b> Preclinical, Clinical (Phase 1, Phase 2, Phase 3)  <b>Drug Substance Production:</b> Primary Process Development, Drug Substance Production  <b>Formulated Drug Production:</b> Dosage Form Development, Dosage Form Production, Packaging         </div> <div> <b>SERVICES &amp; CAPABILITIES:</b> End-to-end services in contract development and GMP manufacturing of vaccines, cell and gene therapeutics, fill/finish of sterile injectables, at clinical and commercial scale. Process development, drug substance, aseptic fill/finish, packaging, quality control, and analytics.         </div> <div> <b>INDIVIDUAL ATTRIBUTE AWARDS:</b> Accessible Senior Management, Innovation, On-Time Delivery, Reputation, Right First Time, State-of-the-Art, Strength of Science         </div>	<div>  </div> <div>           CATEGORIES WON:           <div> <div></div> <div></div> <div></div> <div></div> <div></div> <div></div> </div> </div> <div> <b>KBI Biopharma, Inc.</b>            Durham, NC            kbibiopharma.com              Phone: 984-884-5407            Contact: Michael Cavanaugh            Email: mcavanaugh@kbibiopharma.com  <b>KEY LOCATIONS:</b> Durham, NC, USA; Boulder, CO, USA; Geneva, Switzerland         </div> <div> <b>DRUG TYPE:</b>            Biopharmaceuticals         </div> <div> <b>DRUG LIFE CYCLE STAGES:</b>  <b>Research &amp; Development:</b> Preclinical, Clinical (Phase 1, Phase 2, Phase 3)  <b>Drug Substance Production:</b> Primary Process Development, Drug Substance Production  <b>Formulated Drug Production:</b> Dosage Form Development, Dosage Form Production         </div> <div> <b>SERVICES &amp; CAPABILITIES:</b> Built upon a foundation of world-class analytics capabilities and extensive scientific and technical expertise, KBI Biopharma, Inc., delivers process development and clinical and commercial cGMP manufacturing services for mammalian, microbial, and cell therapy programs.         </div> <div> <b>INDIVIDUAL ATTRIBUTE AWARDS:</b> Innovation, On-Time Delivery, Right First Time, State-of-the-Art, Strength of Science         </div>	<div>  </div> <div>           CATEGORIES WON:           <div> <div></div> <div></div> <div></div> <div></div> </div> </div> <div> <b>MilliporeSigma</b>            Burlington, MA            SigmaAldrich.com/MilliporeCTDMOServices              Contact: Zerina Spahic            Email: zerina.spahic@milliporesigma.com  <b>KEY LOCATIONS:</b> Europe: Martillac, France; Darmstadt, Hamburg Germany; Schaffhausen, Switzerland; Glasgow, Stirling, Scotland USA: Burlington, MA; Carlsbad, CA; Madison and Verona, WI; Indianapolis, IN; Rockville, MD Asia: Shanghai, China; Singapore         </div> <div> <b>DRUG TYPE:</b>            Biopharmaceuticals, Pharmaceuticals         </div> <div> <b>DRUG LIFE CYCLE STAGES:</b>  <b>Research &amp; Development:</b> Preclinical, Clinical (Phase 1, Phase 2, Phase 3)  <b>Drug Substance Production:</b> Primary Process Development, Drug Substance Production  <b>Formulated Drug Production:</b> Logistics         </div> <div> <b>SERVICES &amp; CAPABILITIES:</b> Our expert integrated Millipore® CTDMO Services focus on the highest patient-impact modalities: mAbs, viral vectors, ADC and bioconjugation, high potency APIs, and mRNA and LNP formulation. Designed to support all client needs, we provide a streamlined experience from preclinical to commercial.         </div> <div> <b>INDIVIDUAL ATTRIBUTE AWARDS:</b> Innovation, Right First Time         </div>





CATEGORY WON: ●

## Olon Group

Milan, Italy

olonspa.com

Phone: +393386674289

Contact: Olon Spa

Email: sspina@olonspa.it

KEY LOCATION: Milan, Italy

### DRUG TYPE:

Biopharmaceuticals, Pharmaceuticals

### DRUG LIFE CYCLE STAGES:

**Research & Development:** Discovery

**Drug Substance Production:** Drug Substance Production

**Formulated Drug Production:** Dosage Form Development, Dosage Form Production

**SERVICES & CAPABILITIES:** Olon can be considered a real one-stop shop supporting all the phases of the development of a new drug starting from preclinical material up to the product required for the launch and commercial. In addition, we represent a one-stop shop from an operational standpoint since we can be involved in the production of an API starting from basic raw materials through regulatory starting materials, GMP-intermediates to the final API.

**INDIVIDUAL ATTRIBUTE AWARDS:** Accessible Senior Management, On-Time Delivery, State-of-the-Art



CATEGORIES WON: ● ● ● ● ● ● ●

## Pfizer CentreOne

New York, NY

pfizercentreone.com

Contact: Tom Wilson

Email: tom.p.wilson@pfizer.com

**KEY LOCATIONS:** McPherson, KS, USA; Kalamazoo, MI, USA; Sanford, NC, USA; Ascoli Piceno, Italy; Puurs, Belgium; Newbridge, Ireland

### DRUG TYPE:

Biopharmaceuticals

### DRUG LIFE CYCLE STAGES:

**Drug Substance Production:** Primary Process Development, Drug Substance Production

**Formulated Drug Production:** Dosage Form Development, Dosage Form Production, Packaging, Logistics

**SERVICES & CAPABILITIES:** We leverage Pfizer's cutting-edge development and commercial manufacturing solutions to offer contract development and manufacturing services from small to large scale for oral solids, sterile injectables, small molecules and biologics, as well as regulatory services.

**INDIVIDUAL ATTRIBUTE AWARDS:** Accessible Senior Management, Innovation, On-Time Delivery, Reputation, Right First Time, State-of-the-Art, Strength of Science



CATEGORIES WON: ● ● ● ● ●

## Piramal Pharma Solutions

Mumbai, Maharashtra, India

piramalpharmasolutions.com

Phone: +12035500125

Contact: Stuart Needleman

Email: Stuart.Needleman@piramal.com

**KEY LOCATIONS:** Riverview, MI, USA; Sellersville, PA, USA; Lexington, KY, USA; Grangemouth, UK; Morpeth, UK; Digwal, India

### DRUG TYPE:

Pharmaceuticals

### DRUG LIFE CYCLE STAGES:


**Research & Development:** Discovery, Preclinical, Clinical (Phase 1, Phase 2, Phase 3)

**Drug Substance Production:** Drug Substance Production

**Formulated Drug Production:** Dosage Form Development, Dosage Form Production

**SERVICES & CAPABILITIES:** Piramal Pharma Solutions (PPS) is a contract development and manufacturing organization (CDMO) offering end-to-end development and manufacturing solutions across the drug life cycle. We serve our customers through a globally integrated network of facilities in North America, Europe, and Asia.

**INDIVIDUAL ATTRIBUTE AWARDS:** Accessible Senior Management, On-Time Delivery

KEY	 CAPABILITIES  COMPATIBILITY  EXPERTISE  QUALITY  RELIABILITY  SERVICE	WWW.CDMOLEADERSHIPAWARDS.COM
		
CATEGORIES WON:      	CATEGORIES WON:      	CATEGORIES WON:      
<b>Recipharm</b>  Stockholm, Sweden recipharm.com  Email: info@recipharm.com <b>KEY LOCATIONS:</b> Kaysersberg, France; Monheim/Zwickau, Germany; Wasserburg, Germany; Leganés, Spain; Lisbon, Portugal; Watertown, MA, USA	<b>Resilience</b>  San Diego, CA resilience.com  Contact: Holly He Email: holly.he@resilience.com <b>KEY LOCATIONS:</b> Boston, MA, USA; Alachua, FL, USA; Toronto, ON, Canada; Cincinnati, OH, USA; Philadelphia, PA, USA; Durham, NC, USA	<b>Samsung Biologics</b>  Yeonsu-gu, Incheon, South Korea samsungbiologics.com  Phone: (82)324553114 Contact: Kevin Sharp Email: sbio.bd@samsung.com <b>KEY LOCATIONS:</b> Incheon, South Korea; San Francisco, CA, USA; Ridgefield Park, NJ, USA; Boston, MA, USA
<b>DRUG TYPE:</b> Biopharmaceuticals, Pharmaceuticals	<b>DRUG TYPE:</b> Biopharmaceuticals	<b>DRUG TYPE:</b> Biopharmaceuticals
<b>DRUG LIFE CYCLE STAGES:</b> <b>Research &amp; Development:</b> Preclinical, Clinical (Phase 1, Phase 2, Phase 3) <b>Drug Substance Production:</b> Drug Substance Production <b>Formulated Drug Production:</b> Dosage Form Development, Dosage Form Production, Packaging	<b>DRUG LIFE CYCLE STAGES:</b> <b>Research &amp; Development:</b> Discovery, Preclinical, Clinical (Phase 1, Phase 2, Phase 3) <b>Drug Substance Production:</b> Primary Process Development, Drug Substance Production <b>Formulated Drug Production:</b> Dosage Form Development, Dosage Form Production, Logistics	<b>DRUG LIFE CYCLE STAGES:</b> <b>Research &amp; Development:</b> Discovery, Preclinical, Clinical (Phase 1, Phase 2, Phase 3) <b>Drug Substance Production:</b> Primary Process Development, Drug Substance Production <b>Formulated Drug Production:</b> Dosage Form Development, Dosage Form Production, Packaging, Logistics
<b>SERVICES &amp; CAPABILITIES:</b> Recipharm manufactures pharmaceuticals and biologics in various dosage forms for customers ranging from Big Pharma to smaller R&D companies. We operate development and manufacturing facilities in France, Germany, India, Israel, Italy, Portugal, Spain, Sweden, the UK, and the USA.	<b>SERVICES &amp; CAPABILITIES:</b> Resilience is a technology-focused biomanufacturing company dedicated to broadening access to complex medicines (biologics, vaccines, nucleic acid, cell/gene therapy modalities, and drug product). Founded in 2020, the company is building a sustainable network of high-tech, end-to-end manufacturing solutions to ensure the treatments of today and tomorrow can be made quickly, safely, and at scale. By continuously advancing the science of biopharmaceutical manufacturing and development, Resilience seeks to free its partners to focus on the discoveries that improve patients' lives and protect biopharmaceutical supply chains against future disruptions.	<b>SERVICES &amp; CAPABILITIES:</b> Cell line development, Process development, Non-GMP/ cGMP DS/DP production, DS & DP production, Aseptic Fill/Finish, Lyophilization, Stability/ Biosafety/Analytical Testing, mRNA DS/DP production, ADC, Multimodality, Controlled Substances, Liquids, Proteins, Sterile
<b>INDIVIDUAL ATTRIBUTE AWARDS:</b> On-Time Delivery, Right First Time, State-of-the-Art	<b>INDIVIDUAL ATTRIBUTE AWARDS:</b> Accessible Senior Management, Innovation, On-Time Delivery, Reputation, Right First Time, State-of-the-Art, Strength of Science	<b>INDIVIDUAL ATTRIBUTE AWARDS:</b> Accessible Senior Management, Innovation, On-Time Delivery, Reputation, Right First Time, State-of-the-Art, Strength of Science

# Simtra

BioPharma Solutions

CATEGORIES WON: ● ● ● ● ● ● ●

Simtra BioPharma Solutions

Parsippany, NJ  
simtrabps.com

Contact: Bo Watkins

Email: bo\_watkins@baxter.com

**KEY LOCATIONS:** Bloomington, IN, USA;  
Halle/Westfalen, Germany

## DRUG TYPE:

Biopharmaceuticals, Pharmaceuticals

## DRUG LIFE CYCLE STAGES:

**Research & Development:** Preclinical, Clinical  
(Phase 1, Phase 2, Phase 3)

**Drug Substance Production:** Primary Process  
Development, Drug Substance Production

**Formulated Drug Production:** Dosage Form  
Development, Dosage Form Production

**SERVICES & CAPABILITIES:** As a premier, independently owned CDMO with over 65 years of sterile injectable manufacturing experience, Simtra BioPharma Solutions offers world-class cGMP sterile fill/finish, technical expertise, quality service, and a uniquely collaborative approach. Pharmaceutical and biotech companies partner with Simtra when they face formulation challenges, clinical supply hurdles, surges in demand due to market fluctuations, or risk mitigation concerns. Our delivery systems include prefilled syringes, liquid/lyophilized vials, and diluents for reconstitution. Simtra can accommodate a variety of manufacturing requirements for an extensive selection of product types.

**INDIVIDUAL ATTRIBUTE AWARDS:** Accessible Senior Management, On-Time Delivery, Reputation, Right First Time, State-of-the-Art, Strength of Science

# Syngene

Putting Science to Work

CATEGORIES WON: ● ● ●

Syngene International Ltd.

Bangalore, Karnataka, India  
syngeneintl.com

Phone: +91-9035415639

Email: bdc@syngeneintl.com

**KEY LOCATIONS:** Bangalore, Karnataka, India;  
Mangalore, Karnataka, India

## DRUG TYPE:

Biopharmaceuticals, Pharmaceuticals

## DRUG LIFE CYCLE STAGES:

**Research & Development:** Discovery, Preclinical, Clinical  
(Phase 1, Phase 2, Phase 3)

**Drug Substance Production:** Primary Process  
Development, Drug Substance Production

**Formulated Drug Production:** Dosage Form  
Development, Dosage Form Production

**SERVICES & CAPABILITIES:** We offer integrated and end-to-end services across drug discovery, development, and commercial manufacturing for small molecules, and biologics, and specialty modalities such as peptides, oligonucleotides, ADCs, and targeted degradation/stabilization.

**INDIVIDUAL ATTRIBUTE AWARDS:** Accessible Senior Management, Innovation, On-Time Delivery

# ThermoFisher

SCIENTIFIC

CATEGORIES WON: ● ● ● ● ● ● ●

Thermo Fisher Scientific

Waltham, MA  
patheon.com

Phone: 781-622-1045

Contact: Pharma Services Business Development

Email: pharmaservices@thermofisher.com

**KEY LOCATIONS:** Monza & Ferentino, Italy;  
Greenville, NC, USA; Singapore; Bourgoin, France;  
Whitby & Toronto, Canada; Cincinnati, OH, USA

## DRUG TYPE:

Biopharmaceuticals, Pharmaceuticals

## DRUG LIFE CYCLE STAGES:

**Research & Development:** Preclinical, Clinical  
(Phase 1, Phase 2, Phase 3)





**Drug Substance Production:** Primary Process  
Development, Drug Substance Production

**Formulated Drug Production:** Dosage Form  
Development, Dosage Form Production,  
Packaging, Logistics

**SERVICES & CAPABILITIES:** Drug Substance: Small Molecule API, Large Molecule Biologics; Drug Product: Oral Solid Dose, Aseptic Fill/Finish, Sterile Injectables, Softgels; Viral Vector Services: preclinical, clinical, commercial; cGMP plasmids; Clinical Trial Services and Logistics

**INDIVIDUAL ATTRIBUTE AWARDS:** Accessible Senior Management, Innovation, Reputation, State-of-the-Art



KEY	<div> <div>CAPABILITIES</div> <div>COMPATIBILITY</div> <div>EXPERTISE</div> <div>QUALITY</div> <div>RELIABILITY</div> <div>SERVICE</div> </div>	WWW.CDMOLEADERSHIPAWARDS.COM
<div>  </div> <div> <p>CATEGORIES WON: <div></div><div></div><div></div><div></div><div></div><div></div></p> <p><b>Vetter Pharma International</b></p> <p>Ravensburg, Germany vetter-pharma.com</p> <p>Phone: +49 751 37000 Contact: Andrea Wesp Email: info@vetter-pharma.com</p> <p><b>KEY LOCATIONS:</b> Ravensburg, Germany; Langenargen, Germany; Chicago, IL, USA; Rankweil, Austria</p> <hr/> <p><b>DRUG TYPE:</b> Biopharmaceuticals, Pharmaceuticals</p> <hr/> <p><b>DRUG LIFE CYCLE STAGES:</b> <b>Research &amp; Development:</b> Preclinical, Clinical (Phase 1, Phase 2, Phase 3) <b>Formulated Drug Production:</b> Dosage Form Development, Dosage Form Production, Packaging, Logistics</p> <hr/> <p><b>SERVICES &amp; CAPABILITIES:</b> Drug Product Development, Aseptic Filling and Visual Inspection, Device Assembly and Packaging, Analytical Services, Regulatory Support, Logistic Service.</p> <hr/> <p><b>INDIVIDUAL ATTRIBUTE AWARDS:</b> Innovation, On-Time Delivery, Reputation, Right First Time, State-of-the-Art, Strength of Science</p> </div>	<div>  </div> <div> <p>CATEGORIES WON: <div></div><div></div><div></div><div></div><div></div><div></div></p> <p><b>WuXi Biologics</b></p> <p>Wuxi, Jiangsu Province, China wuxibiologics.com</p> <p>Phone: +86 (21) 2006-3734 Contact: Angus Turner Email: angus.turner@wuxibiologics.com</p> <p><b>KEY LOCATIONS:</b> Wuxi, Shanghai, Hangzhou and Suzhou, China; Dundalk, Ireland; Wuppertal and Leverkusen, Germany; Cranbury, NJ, USA</p> <hr/> <p><b>DRUG TYPE:</b> Biopharmaceuticals</p> <hr/> <p><b>DRUG LIFE CYCLE STAGES:</b> <b>Research &amp; Development:</b> Discovery, Preclinical, Clinical (Phase 1, Phase 2, Phase 3) <b>Drug Substance Production:</b> Primary Process Development, Drug Substance Production <b>Formulated Drug Production:</b> Dosage Form Development, Dosage Form Production, Packaging, Logistics</p> <hr/> <p><b>SERVICES &amp; CAPABILITIES:</b> We offer a true single-source, fully integrated discovery, development, and manufacturing platform for biologics from mammalian and microbial expression systems with industry-leading timelines to IND and BLA, and nine GMP facilities certified by global regulatory agencies.</p> <hr/> <p><b>INDIVIDUAL ATTRIBUTE AWARDS:</b> Accessible Senior Management, Innovation, On-Time Delivery, Reputation, Right First Time, State-of-the-Art, Strength of Science</p> </div>	<div>   </div> <div> <p>CATEGORIES WON: <div></div><div></div><div></div><div></div><div></div><div></div></p> <p><b>WuXi STA, a subsidiary of WuXi AppTec</b></p> <p>Shanghai, China stapharma.com</p> <p>Contact: Lynne Faust Email: Lynne.Faust@wuxiapptec.com</p> <p><b>KEY LOCATIONS:</b> Changzhou, Jiangsu, China; Couvet, Neuchâtel, Switzerland; Middletown, DE, USA; Shanghai Waigaoqiao, China; Taixing, Jiangsu, China; Wuxi City, Jiangsu, China</p> <hr/> <p><b>DRUG TYPE:</b> Pharmaceuticals</p> <hr/> <p><b>DRUG LIFE CYCLE STAGES:</b> <b>Research &amp; Development:</b> Discovery, Preclinical, Clinical (Phase 1, Phase 2, Phase 3) <b>Drug Substance Production:</b> Primary Process Development, Drug Substance Production <b>Formulated Drug Production:</b> Dosage Form Development, Dosage Form Production, Packaging, Logistics</p> <hr/> <p><b>SERVICES &amp; CAPABILITIES:</b> 1. Small molecule APIs process development and manufacturing; 2. Biocatalysis, Chemo Catalysis, Continuous Processing, Crystallization and Particle Engineering, Preparative HPLC and SFC; 3. High Potency APIs process development and manufacturing (10 ng/m<sup>3</sup> OEL limit); 4. Formulation development and drug product manufacturing for both oral and injectable dosage forms; 5. Spray Dried Dispersion, Hot Melt Extrusion, Lipid Nanoparticle, Nano Suspension, Liquid Capsules; 6. High Potency drug product manufacturing for both oral and injectable dosage forms (10 ng/m<sup>3</sup> OEL limit); 7. End-to-end LNP Technology; 8. WuXi TIDES, our CRDMO service platform supporting discovery, CMC development, and manufacturing of oligonucleotides, peptides, and their complex chemical conjugates.</p> <hr/> <p><b>INDIVIDUAL ATTRIBUTE AWARDS:</b> Accessible Senior Management, Innovation, On-Time Delivery, Reputation, State-of-the-Art, Strength of Science</p> </div>

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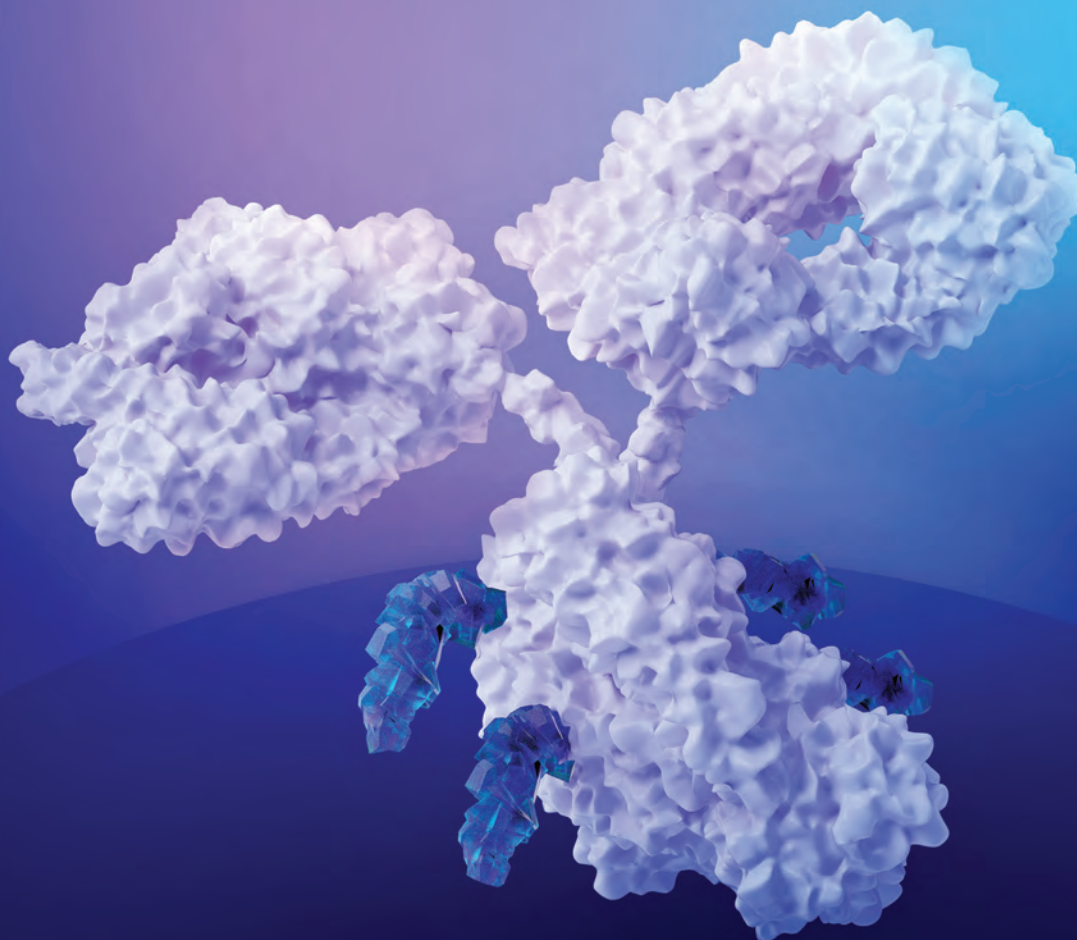
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