



# CRO LEADERSHIP AWARDS 2022

PRESENTED BY:



Life Science  
**Leader**

RESEARCH CONDUCTED BY:



Smarter questions ∴ Smarter answers

*Clinical Leader's* and *Life Science Leader's* readership of pharmaceutical and biopharmaceutical executives have told us about their struggles in efficiently vetting potential CRO partners. In response to this input, the CRO Leadership Awards were developed.

Based on research from ISR Report's Contract Research Organization Quality Benchmarking annual online survey, 50 contract research organizations were evaluated on more than 20 different performance metrics. Research participants were recruited from biopharmaceutical companies of all sizes and were screened for decision-making influence and authority when it comes to working with contract research organizations. Respondents only evaluated companies with which they have worked on an outsourced project in the past 18 months. This level of qualification ensures that quality ratings come from actual involvement with a business and that companies identified as leaders are backed by experiential data. CROs have an opportunity to win these awards in up to three groups of outsourcing respondents — Big Pharma, Small Pharma, and Overall (combined Big and Small Pharma).

We also recognize those companies that scored one standard deviation or more above the weighted average in each of the core categories. You will see these companies noted as the *Champions*.

#### **WHAT ARE THE AWARDS?**

ISR's survey participants were asked to provide an expectation rating for each CRO they have worked with in the past 18 months. Points were then totaled for a combined score for each attribute, and a composite score for each core category was determined. Winning CROs were identified when comparing their overall score vs. the competitive set.

To learn more about ISR's industry reports or customized research, or to be included in future CRO Leadership Awards annual surveys, visit [isrreports.com](http://isrreports.com) or contact ISR at (919) 301-0106.

The terms "Small Pharma" and "Big Pharma" pertain to the outsourcing respondents, not the winners. "Overall" is a combination of Big and Small Pharma. To be recognized as a Champion, company must have scored one standard deviation or more above the weighted average in the particular category respondent group.

# CAPABILITIES

- ▶ Access to patient populations
- ▶ Access to "unique" tests, machines, equipment
- ▶ Biostatistics
- ▶ Central lab
- ▶ Data management
- ▶ Investigator recruitment
- ▶ Monitoring
- ▶ Patient/volunteer recruitment (Phase 1)
- ▶ Patient recruitment (Phase 2/3)
- ▶ Speed of site start-up
- ▶ Technology for real-time access to data



## CHAMPIONS

### BIG PHARMA

Celerion  
Worldwide Clinical Trials

## EXCEEDED CUSTOMER EXPECTATIONS

### OVERALL

Celerion  
Quotient Sciences  
Altasciences  
PSI CRO AG  
CTI Clinical Trial and Consulting  
Eurofins Scientific, S.E.  
Thermo Fisher Scientific's PPD  
Clinical Research Services  
SGS Health Science  
IQVIA  
Worldwide Clinical Trials  
Parexel International  
Corporation  
Medpace  
Precision for Medicine  
Lambda Therapeutic Research

### BIG PHARMA

Medpace  
SGS Health Science  
Precision for Medicine  
IQVIA  
Parexel International  
Corporation  
Thermo Fisher Scientific's PPD  
Clinical Research Services

### SMALL PHARMA

Eurofins Scientific, S.E.  
PSI CRO AG  
CTI Clinical Trial and Consulting  
Altasciences  
Frontage Laboratories, Inc.  
Thermo Fisher Scientific's PPD  
Clinical Research Services  
Celerion  
Precision for Medicine  
IQVIA  
Lambda Therapeutic Research  
Parexel International  
Corporation  
Medpace

# COMPATIBILITY

- ▶ Easy to work with
- ▶ Responsiveness
- ▶ Timely project communications



## CHAMPIONS

### OVERALL

CTI Clinical Trial and Consulting  
PSI CRO AG  
Celerion

### BIG PHARMA

Celerion

### SMALL PHARMA

CTI Clinical Trial and Consulting  
PSI CRO AG

## EXCEEDED CUSTOMER EXPECTATIONS

### OVERALL

Quotient Sciences  
Altasciences  
Medpace  
SGS Health Science  
Worldwide Clinical Trials  
Lambda Therapeutic Research  
Frontage Laboratories, Inc.  
Parexel International Corporation  
Novotech  
Thermo Fisher Scientific's PPD Clinical Research Services

### BIG PHARMA

Worldwide Clinical Trials  
SGS Health Science  
Medpace  
ICON  
Frontage Laboratories, Inc.  
Syneos Health  
Parexel International Corporation  
IQVIA

### SMALL PHARMA

Medpace  
Lambda Therapeutic Research  
Novotech  
Frontage Laboratories, Inc.  
Altasciences  
Precision for Medicine  
Celerion  
Eurofins Scientific, S.E.  
Worldwide Clinical Trials  
Thermo Fisher Scientific's PPD Clinical Research Services  
Parexel International Corporation

# EXPERTISE

- ▶ Local market/regulatory knowledge
- ▶ Operational excellence
- ▶ Scientific knowledge of the Phase 1 unit's lead investigator
- ▶ Study design expertise
- ▶ Therapeutic expertise



## CHAMPIONS

### OVERALL

Quotient Sciences

## EXCEEDED CUSTOMER EXPECTATIONS

### OVERALL

CTI Clinical Trial and Consulting

Altasciences

PSI CRO AG

Worldwide Clinical Trials

Celerion

Eurofins Scientific, S.E.

IQVIA

Parexel International Corporation

SGS Health Science

Lambda Therapeutic Research

Duke Clinical Research Institute

Thermo Fisher Scientific's PPD Clinical Research Services

Precision for Medicine

### BIG PHARMA

Worldwide Clinical Trials

Celerion

Parexel International Corporation

IQVIA

SGS Health Science

### SMALL PHARMA

CTI Clinical Trial and Consulting

PSI CRO AG

Eurofins Scientific, S.E.

Altasciences

IQVIA

Frontage Laboratories, Inc.

Celerion

Thermo Fisher Scientific's PPD Clinical Research Services

Lambda Therapeutic Research

Worldwide Clinical Trials

Precision for Medicine

Medpace

# QUALITY

- ▶ Data quality
- ▶ Project manager quality



## CHAMPIONS

### OVERALL

CTI Clinical Trial and Consulting  
PSI CRO AG

### BIG PHARMA

Celerion

### SMALL PHARMA

CTI Clinical Trial and Consulting  
PSI CRO AG

## EXCEEDED CUSTOMER EXPECTATIONS

### OVERALL

Celerion  
Innovaderm Research Inc.  
Medpace  
Altasciences  
SGS Health Science  
Worldwide Clinical Trials  
Quotient Sciences  
IQVIA  
Duke Clinical Research Institute  
Parexel International Corporation  
Frontage Laboratories, Inc.

### BIG PHARMA

SGS Health Science  
Worldwide Clinical Trials  
IQVIA  
Medpace  
Frontage Laboratories, Inc.  
Parexel International Corporation

### SMALL PHARMA

Precision for Medicine  
Medpace  
Eurofins Scientific, S.E.  
Labcorp Drug Development  
Altasciences  
Parexel International Corporation  
Thermo Fisher Scientific's PPD Clinical Research Services  
Worldwide Clinical Trials  
IQVIA

# RELIABILITY

- ▶ Meeting overall project timelines
- ▶ Operational excellence
- ▶ Staff turnover



## CHAMPIONS

### OVERALL

CTI Clinical Trial and Consulting  
PSI CRO AG  
Quotient Sciences

### BIG PHARMA

CTI Clinical Trial and Consulting  
PSI CRO AG

## EXCEEDED CUSTOMER EXPECTATIONS

### OVERALL

Lambda Therapeutic Research  
Celerion  
SGS Health Science  
Innovaderm Research Inc.  
Eurofins Scientific, S.E.  
Frontage Laboratories, Inc.  
Medpace  
Altasciences  
Parexel International Corporation  
IQVIA  
Thermo Fisher Scientific's PPD Clinical Research Services

### BIG PHARMA

Worldwide Clinical Trials  
SGS Health Science  
Celerion  
Medpace  
Parexel International Corporation  
IQVIA

### SMALL PHARMA

Eurofins Scientific, S.E.  
Lambda Therapeutic Research  
Celerion  
Frontage Laboratories, Inc.  
Medpace  
Altasciences



# CRO LEADERSHIP AWARDS

## INDIVIDUAL ATTRIBUTE AWARDS

The Individual Attribute Awards were developed because of many conversations we have had with the readers of *Clinical Leader* and *Life Science Leader*. These conversations uncovered common attributes that sponsor companies identified as being imperative when choosing a supplier and deciding to continue doing business with a supplier.

They were often referred to as the ever-important “intangibles” a supplier brings to the table. Outside of the cover metrics of capabilities, compatibility, expertise, quality, and reliability, these attributes were what our readers identified as being most important, and as such, we felt it was important to share the data with other sponsor companies.

### DATA QUALITY

#### TOP PERFORMERS

Innovaderm Research Inc.  
Celerion  
CTI Clinical Trial and Consulting

#### EXCEEDED CUSTOMER EXPECTATIONS

Duke Clinical Research Institute  
PSI CRO AG  
Medpace  
Quotient Sciences  
Parexel International Corporation  
IQVIA  
SGS Health Science  
Altasciences  
Worldwide Clinical Trials  
Frontage Laboratories, Inc.  
Thermo Fisher Scientific's PPD  
Clinical Research Services

### MEETING PROJECT TIMELINES

#### TOP PERFORMERS

Celerion  
Quotient Sciences  
PSI CRO AG  
SGS Health Science  
Frontage Laboratories, Inc.  
CTI Clinical Trial and Consulting

#### EXCEEDED CUSTOMER EXPECTATIONS

Lambda Therapeutic Research  
Medpace  
Innovaderm Research Inc.  
Eurofins Scientific, S.E.  
Parexel International Corporation  
Thermo Fisher Scientific's PPD  
Clinical Research Services  
Duke Clinical Research Institute

### OPERATIONAL EXCELLENCE

#### TOP PERFORMERS

PSI CRO AG  
CTI Clinical Trial and Consulting  
Altasciences  
Lambda Therapeutic Research  
Quotient Sciences

#### EXCEEDED CUSTOMER EXPECTATIONS

Celerion  
Innovaderm Research Inc.  
IQVIA  
SGS Health Science  
Parexel International Corporation  
Eurofins Scientific, S.E.  
Medpace





# CRO LEADERSHIP AWARDS

## INDIVIDUAL ATTRIBUTE AWARDS

### RESPONSIVENESS

#### TOP PERFORMERS

PSI CRO AG  
CTI Clinical Trial and Consulting  
Celerion  
Lambda Therapeutic Research  
Quotient Sciences

#### EXCEEDED CUSTOMER EXPECTATIONS

Frontage Laboratories, Inc.  
Medpace  
Altasciences  
Precision for Medicine  
Thermo Fisher Scientific's PPD  
Clinical Research Services  
ICON  
SGS Health Science  
Parexel International Corporation

### TECHNOLOGY FOR ACCESS TO DATA

#### TOP PERFORMERS

Celerion  
IQVIA

#### EXCEEDED CUSTOMER EXPECTATIONS

PSI CRO AG  
Parexel International Corporation  
Worldwide Clinical Trials  
Quotient Sciences  
Labcorp Drug Development  
SGS Health Science  
Thermo Fisher Scientific's PPD  
Clinical Research Services

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RESEARCH CONDUCTED BY:



*Smarter questions ∴ Smarter answers*

