



# POS-AS-A-SERVICE

Rohan Mani

Suzanne Davis

Customer focused.  
Technology driven.



## ABOUT HARBORTOUCH

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- Serving tens of thousands of merchants across the US
- The leader and pioneer in POS-as-a-Service
- Comprehensive sales training offered both online and in-person
- Dedicated sales support team to help you succeed
- Award-winning 24/7 in-house customer service & technical support

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Technology driven.



HARBORTOUCH

## WHY AS-A-SERVICE?

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- Recurring revenue = stable income
- A profitable, reliable and sustainable business model
- Longer and stronger relationships with your customers
- Ability to build a valuable merchant portfolio
- Ability to compete with the influx of tablet systems



## WHY HARBORTOUCH?

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- Up-front bonuses + long term recurring revenue
- Harbortouch provides the equipment
- Harbortouch can install, or you can install for additional bonuses
- Harbortouch can provide support, or you can offer your own service contract for additional revenue
- Transition to “as a service” without the risk

# HARBORTOUCH POS

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## Harbortouch Elite POS

**\$69/month**

Full-featured POS system combines state-of-the-art hardware with cutting-edge software



## Harbortouch Echo POS

**\$39/month**

Combines the performance and functionality of traditional POS with simplicity and sleek design of a tablet

*PLUS: Lifetime equipment replacements and cloud-based reporting & POS management*

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# CERTIFIED HARBORTOUCH RESELLER PROGRAM

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- Enables VARs to take a more hands-on approach to Harbortouch deals
- Additional bonuses for equipment
- Additional bonuses for installation
- Additional recurring revenue for support
- Dramatically reduced turnaround times



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# QUESTIONS?

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