




SPECIAL REPORT
**Best Channel Vendors
 2017**







Network Security

Each Winning Vendor's Top Two Categories

		Service & Support	Channel Friendly	Channel Program	Product Features	Product Reliability	Product Innovation	Adequate Margins
	Dell SonicWALL www.dell.com				✓	✓		
	WatchGuard www.watchguard.com		✓					✓
	Webroot www.webroot.com					✓	✓	

POS Hardware

Each Winning Vendor's Top Two Categories

		Service & Support	Channel Friendly	Channel Program	Product Features	Product Reliability	Product Innovation	Adequate Margins
	APG Cash Drawer www.cashdrawer.com				✓	✓		
	CRS www.crs-usa.com		✓	✓				
	Epson www.epson.com					✓	✓	
	Harbortouch www.harbortouch.com					✓	✓	
	Posiflex www.posiflexusa.com		✓				✓	
	Touch Dynamic www.touchdynamic.com		✓		✓			

NETWORK SECURITY
 POS HARDWARE