

AVG Reseller: **Nomad Tech Group**

Employees: **12**

Devices Managed: **2000+**

Website: **www.nomadtechgroup.com**

AVG solution: **AVG CloudCare™**

A Streamlined Process.

“AVG is the only brand of antivirus we sell, because it works and is unobtrusive.”

Ray Engler
Owner, Nomad Tech Group

Profile:

Nomad Tech Group offers around-the-clock computer support, network management and help-desk for local small businesses, schools and government offices in Evansville, Indiana. They use AVG Antivirus products to protect the 2,000+ client devices.

The Challenge:

Ray Engler, owner of Nomad Tech Group, needed a simpler way to manage antivirus licenses and improve efficiency of overall service delivery.

The Solution:

Nomad Tech Group was a part of the Limited Availability Release of “right-sized” AVG CloudCare and has moved half of its customers to this platform so far.

The Benefits:

Nomad Tech Group team has enjoyed smooth product deployment, a streamlined and easy licensing process, improved reporting capabilities, and a centralized dashboard from which the team can get a real-time view into the health of all customers’ networks in one glance.

The Situation:

Ray Engler is the owner of Nomad Tech Group, a managed service provider in Evansville, Indiana. The company oversees about 2,000 devices for local small businesses, schools and government offices.

A team of twelve provides around-the-clock computer support, network management and help-desk support. They already count on AVG Antivirus products to protect their customers' networks.

"AVG is the only brand of antivirus we sell," says Engler, "because it works and is unobtrusive."

The Implications

As a reseller of AVG products, Nomad Tech Group was responsible for managing licenses for all its clients - which means keeping up with license numbers, seat counts and renewals. As his business grew, Engler was looking for ways to simplify this process and increase efficiency.

When Engler was invited to the Limited Availability Release of AVG CloudCare, he jumped on board. He explains, "Managing antivirus through the cloud meant a more streamlined licensing process, so we were very excited about that."

In a short time, half of all Nomad Tech Group clients were moved to AVG CloudCare. "It deploys much easier than traditional antivirus. The speed in which we rolled it out to new customers was pretty impressive," Engler says.

The Experience

“It’s a no-brainer.”

"We can purchase a license on a month-to-month basis, and before we had to buy blocks. Not having to add license keys, manage renewals, or do customizations is great. That is what I was looking for."

Engler also points out how the remote management feature simplified day-to-day antivirus management. "Before, in a roundabout way, we could do remote management via each client's server. But now we just go to a webpage to see everything there on the dashboard for all of our clients, and that's such a great asset. Additionally, it has helped us with reporting and being able to quickly see what is happening. I like to be able to quickly call the customer when there is a problem."

“Other providers should use AVG CloudCare, too. It’s a no-brainer because of the remote management, flexibility and low cost.”

About AVG CloudCare

AVG CloudCare is the free, cloud-based administration platform with "pay-as-you-go" services that simplifies the management of small business IT.

It delivers partners the opportunity to grow a managed security services business from a free platform that delivers many of the key functions of expensive enterprise IT management tools.

Try AVG CloudCare FOR FREE!

Contact your AVG Rep for more information at **866.833.5727** or email **reseller@avg.com** or visit **www.avg.com/cloudcare**