Case Study
INTEGRA Healthcare Equipment

www.integraequipment.com

"Choosing KineticCloud Backup for Servers was easy, painless and trouble free"

Chad Furbee
IT Director, INTEGRA Healthcare Equipment

Location

Illinois, USA

Industry

Healthcare Equipment

Challenges

Finding a solution that would streamline the backup process at an affordable rate.

Solution

KineticCloud™ Backup for Servers

Benefits

Backup software is installed agentlessly and data is stored both locally and in the cloud for added protection.

kineticD ™
Accelerating Cloud Backup

Overview

INTEGRA Healthcare Equipment provides comprehensive state of the art equipment and services for healthcare needs. INTEGRA delivers products to both homecare patients and healthcare providers with services designed specifically to complement their inventory. INTEGRA's warm staff provides immediate patient care with clinical excellence and guarantees same day delivery of all products and services. INTEGRA has various locations across Michigan and Illinois.

The Technology Partner Solution

When Chad Furbee, IT director for INTEGRA, joined the company, he noticed that there was not an adequate backup solution in place. At that time, data was being backed up on multiple servers in various locations across Illinois, Missouri, and Michigan using built-in Windows 2008 image backups and NTBackup. Furbee found this solution difficult to manage and began to search for a solution that would back up company data locally while still storing it in the cloud for additional protection.

The solution for INTEGRA was KineticCloud™ Backup for Servers, which can be personalized to automatically back up locally for quicker restores, while still backing up to the offsite cloud for protection from natural disasters, user errors, hardware failures, fires and vandalism.

Business Benefits

KineticD™ offers an affordable solution that is easy to navigate and manage. Furbee was looking for a solution that would help streamline the backup process at an affordable rate and that is exactly what KineticD™ has provided him with. "The KineticD™ team went the extra mile for us. After discussing our environment with a backup specialist and reviewing the different options available to us, they offered us a free trial at no cost. The software was easy to install and with the Agentless Backup solution, we were able to immediately back up all of our locations to the cloud without having to install software on every device," says Furbee of his experience with KineticD™.

Today, INTEGRA is using KineticCloud™ Backup for Servers across all branch offices to back up Microsoft Exchange 2010. The Volume Shadow Copy Services (VSS) allow files to be backed up even when in use or held open by other applications.KineticD™'s block-level deduplication process ensures that all data is backed up continuously and incrementally, reducing the bandwidth used during backup and ensuring that more data can be transferred in less time.KineticD™ ensures that INTEGRA's data is kept safe both onsite and in the cloud with hybrid backup technology.

Looking Forward

INTEGRA's commitment to excellence relies on the ability of their business to run smoothly. With KineticD™, employees can focus on their business tasks while knowing that their data is being kept safe at all times. Jamie Brenzel, CEO of KineticD™ says, "Many SMBs continue to struggle to identify the right solution to protect their data both onsite and in the cloud. We strive to provide the best customer service in the market and to continue to develop dependable, easy-to-use tools that allow them to run their business without worrying about their data." KineticD™ looks forward to a continued partnership with INTEGRA.

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