Best Channel Vendors
2016

EDITOR'S NOTES

There's a nice mix of winners in this year's POS hardware category. In a category containing 77 vendors, there were some repeat winners (CRS, Epson, and Touch Dynamic) as well as some new winners (Datacap Systems, Harbortouch, and Posiflex).

In the POS software category, we have one less winner this year. However, all three winners made the list last year.

The payment processing category, containing 60 vendors in the survey, was bound to look a little different from last year due to consolidation. This year's winners include Cayan, Harbortouch (making its second appearance this year), Mercury, and Sterling.

POS Software

Each Winning Vendor's Top Two Categories

	Service & Support	Channel Friendly	Channel Program	Product Features	Product Reliability	Product Innovation	Adequate Margins
National Computer Corp. www.nccusa.com		✓			✓		
RPOWER Restaurant POS www.rpowerpos.com	✓		✓				
Specialized Business Solutions www.keystrokepos.com	✓	✓					

Payment Processing

Each Winning Vendor's Top Two Categories

	Service & Support	Channel Friendly	Channel Program	Product Features	Product Reliability	Product Innovation	Adequate Margins
Cayan www.cayan.com					✓	✓	
Harbortouch www.harbortouch.com	✓	✓					
Mercury www.mercurypay.com			✓	✓			
Sterling Payment Technologies www.sterlingpayment.com					✓	✓	

POS SOFTWARE
PAYMENT PROCESSING