

Case Study: Secure Print Solutions



Adecco

Adecco Group selects Source Technologies for quality MICR toner and MICR check printers

Source Technologies' MICR toner and check printers...

- Increases quality of the MICR line eliminating check refusals and readability issues
- Enables them to provide secure and high-quality check printing
- Decreases Adecco's check printing costs and delivers a dependable way to print checks on-demand in over 1,300 locations

About the Customer

As the world's largest staffing company with 6,700 offices in over 60 territories around the world, Adecco provides the services of temporary and full-time clerical, industrial, and technical associates to a variety of industries. They help make hundreds of thousands of clients and around four million temporary employees successful each year.

What We Found

On any given day, Adecco has on payroll an average of 700,000 employees. Because of the temporary nature of the work, these employees need their checks each week and direct deposit is seldom an option. With so many checks produced weekly, Adecco needed a reliable, quality magnetic ink character recognition (MICR) check printing system that they can trust.

For some time, Adecco had been using remanufactured MICR toner cartridges for check printing. A remanufactured cartridge is a regular (non-MICR) toner cartridge depleted of the original toner and then refilled with toner formulated for MICR printing. While cheaper than using original Equipment Manufactured (OEM) MICR cartridges, they can pose several problems for the user:

- The formula could be too abrasive, causing premature failure of the fuser, an expensive item to replace and in some cases, a warranty voiding event.
- The formulation can result in a high number of check refusals by banks because the MICR line does not "read" properly.
- Leakage is also a concern with remanufactured cartridges, resulting in poor quality printing and readability problems, as well as maintenance and printer-life issues.

Adecco's cartridge supplier made numerous attempts to correct these problems without success. With laser printers outputting hundreds-of-thousands of checks in over 1,300 locations, they needed to solve the problem quickly.

Source Technologies' Solution

Adecco turned to Source Technologies to solve the problem. Adecco began using Source Technologies' OEM MICR toner in their existing printers and the problems disappeared. When it came time to replace the printers, they chose Source Technologies' MICR laser printers, which gave them the most dependable MICR check printing solution available, including excellent security and Source Technologies' exclusive MICR print quality guarantee.